| SPECIAL SECTION DEADLINES

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|--------------------------------------|---------------|---|-------------|--------------|-------------|
| EDITORIAL FOCUS                      | PUBLISH DATE  | SPECIAL SECTION/SUPPLEMENT  | SPACE       | MATERIAL     | APPROVAI    |
| Vision 2017                          | January 6**   | D D II *  |             |              |             |
| Public Companies                     | January 13    | Business Record Iowa*   |             |              |             |
| Legislative Issues to Watch          | January 20    | 0.41.   |             |              |             |
| Economic Forecast                    | January 27    | OneVoice  |             |              |             |
| Banking, Finance & Investments       | February 3    |   | ·           | 7            | 7.1         |
| STEM                                 | February 10   | Business Record Iowa*, National Engineers Week+   | January 4   | January 18   | February 1  |
| Talent Retention and Development     | February 17   | The Next Level: A Guide to Higher Education++   | January 25  | January 30   | February 9  |
| Nonprofits                           | February 24   | OneVoice, Giving Back+  | January 25  | February 8   | February 15 |
| Building & Construction              | March 3       | Business Record Iowa*   |             |              |             |
| Global Business                      | March 10      | Custom Home Builders and Remodelers++   | February 15 | February 20  | March 2     |
| Forty Under 40                       | March 17      |   |             |              |             |
| Health Care                          | March 24      |   |             |              |             |
| Women in Business                    | March 31      | OneVoice, Powered By Women++  | March 8     | March 13     | March 23    |
| Legal Matters                        | 7 April       |   |             |              |             |
| Green Sustainability                 | 14 April      | Business Record Iowa*   |             |              |             |
| Human Resources                      | 21 April      |   |             |              |             |
| Entrepreneurs                        | 28 April      | OneVoice, Annual Real Estate Magazine<br>Family & Locally Owned Businesses+                                   | March 26    | April 12     | April 19    |
| Hospitality & Tourism                | May 5         | Event Planning+   | April 5     | April 19     | April 26    |
| University Research                  | May 12        | Business Record Iowa*   |             | 11           |             |
| Banking, Finance & Investments       | May 19        |   |             |              |             |
| Municipal Governments                | May 26        | OneVoice  |             |              |             |
| Arts & Entertainment                 | June 2**      | one roles   |             |              |             |
|                                      | June 9        | Business Record Iowa Conference Edition*  | Mov. 17     | May 22       | June 1      |
| Technology                           |               | Cybersecurity++   | May 17      | May 22       | Julie 1     |
| Manufacturing & Trade                | June 16       |   |             |              |             |
| Real Estate & Development            | June 23       |   |             |              |             |
| Economic Development                 | June 30       | OneVoice, Leading Communities++   | June 7      | June 12      | June 22     |
| Leadership Development               | July 7**      | Anniversaries: A Legacy of Success+   | June 7      | June 21      | June 28     |
| Health Care                          | July 14       | Business Record Iowa*   |             |              |             |
| CEO Personal Profiles After Work     | July 21       |   |             |              |             |
| Architecture & Design                | July 28       | OneVoice  |             |              |             |
| Women of Influence                   | August 4      |   |             |              |             |
| Bioscience                           | August 11     | Business Record Iowa*, Energy & Biofuels+   | July 12     | July 26      | August 2    |
| Young Professionals                  | August 18     | Leaders in Insurance++  | July 26     | July 31      | August 10   |
| Big Deals: Mergers & Acquisitions    | August 25     | OneVoice, Business Meetings & Corporate Retreats+   | July 26     | August 9     | August 16   |
| Innovative Companies                 | September 1   |   |             |              |             |
| Downtown Development                 | September 8** | Business Record Iowa*, Leaders in Architecture/Engineer-<br>ing/Development: The People behind the Projects++ | August 16   | August 21    | August 31   |
| HR Trends: Employee Benefits         | September 15  |   |             |              |             |
| Energy & Utilities                   | September 22  |   |             |              |             |
| Best of Des Moines                   | September 29  | OneVoice, The Changing Face of Health Care++  | September 6 | September 11 | September 2 |
| Culture                              | October 6     |   |             |              |             |
| Education                            | October 13    | Business Record Iowa*   |             |              |             |
| Transportation Trends                | October 20    |   |             |              |             |
| Marketing & Public Relations         | October 27    | OneVoice, Leaders in Wealth Management++  | October 4   | October 9    | October 19  |
| Banking, Finance & Investments       | November 3    |   |             |              |             |
| Leaders Survey                       | November 10   | Business Record Iowa*   |             |              |             |
| oy Greater Des Moines: The Job Issue | November 17   |   |             |              |             |
| Health Care                          | November 24   | OneVoice, Nonprofits: Pillars of Philanthropy*  | August 25   | September 1  | September   |
| Retail                               | December 1**  |   |             | _            |             |
| Building & Construction              | December 8    | Business Record Iowa*, Legal Expertise++  | November 15 | November 20  | November 3  |
| IT: Cybersecurity                    | December 15   |   |             |              |             |
| Insurance                            | December 22   |   |             |              |             |
| Year in Review                       | December 29** | OneVoice  |             |              |             |
|                                      |               |   | 1           | I            | I           |