

DONALD F. LAMBERTI

June 14, 2013

Des Moines Business Record
100 Fourth Street
Des Moines, IA 50309

RE: Women of Influence nomination
for Nancy Williams

To Whom it May Concern:

I am privileged to submit this letter on behalf of my dear friend Nancy Williams for the 2013 Women of Influence award. I have been a friend of Nancy for nearly 30 years, since she was hired as the alumni director for AIB College of Business. She advanced to vice president of development, vice president of administration and development, executive vice president and then president in 1999.

I saw Nancy grow into that position, and under her leadership wonderful things have happened for AIB. Nancy was responsible for raising funds for construction of the Activities Center, and she secured my donation as well as Bill Knapp's. Now AIB can provide its students programs in women's and men's basketball, golf, bowling and soccer, plus softball, baseball, competitive dance and cheerleading.

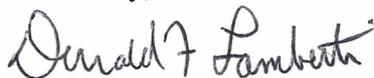
Once a two-year college, AIB received accreditation under Nancy's leadership to award baccalaureate degrees in four majors. AIB plans to exceed its goal of recruiting more than 1,050 students this year. The college also has been recognized by U.S. News & World Report for its exceptional online classes.

This year, under Nancy's leadership, the Monroe Colston Speaker Series and Scholarship Dinner were created by an exceptional group of community volunteers. The dinner raised more than \$90,000 in its first year, which will help diverse students afford a quality college education.

Nancy's personal compassion for her students and her passion for AIB College of Business and the community are contagious. She is an inspiration and an example for the young women attending AIB as well as for any woman striving for success in the business community.

Thank you for your consideration of Nancy Williams for the *2013 Women of Influence Award* and for your continued recognition of women who make outstanding contributions to our community.

Sincerely,



Donald Lamberti