

June 11, 2013

Robert L. Link, CAM, CM
Senior Vice President & Corporate Secretary
717 Mulberry
Des Moines, IA 50309-3872
P.O. Box 712
Des Moines, IA 50306-0712
Phone 515.345.2434
FAX 515.345.2895
Email bob.l.link@emcins.com
www.emcins.com

Des Moines Business Record
Attn: Women of Influence Panel
The Depot at 4th
100th 4th Street
Des Moines, Iowa 50309

Re: Nancy Williams Nomination

I am pleased to nominate Nancy Williams for the Des Moines Business Record's Women of Influence this year. As a board trustee of AIB College of Business, I have known Nancy for over a decade. Not only have we worked together on financial and strategic plans toward the institution's success, but I also consider her to be a reliable and trusted friend.

President Williams has been associated with the College since 1982, having served in numerous roles. She has served as a faculty member, Alumni Director, Vice President for Development, Vice President for Administration and Development, and Executive Vice President. Since 1999 Nancy has held the position of President and Chief Administrative and Educational Officer of AIB College of Business.

These experiences have prepared President Williams to lead the College toward offering a quality education, especially during a volatile economic time. With her vision, AIB has received approval to offer Baccalaureate Degrees, in addition to, Associate of Applied Science Degrees. AIB was also the first private college in Iowa to receive approval to teach degree programs completely online. All of this was accomplished through President Williams' dedication to serving on boards and committees and seeking support from alumni, donors, grants, and governmental student aid programs.

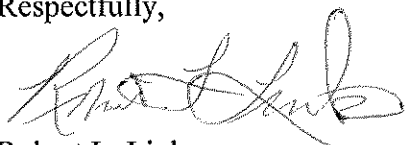
Nancy still finds time for community involvement in several capacities. Most recently, Nancy was recognized for 25 years of service in the Greater Des Moines Partnership. She also has been a Board of Directors member of the Iowa Association of Independent Colleges and Universities (IAICU), as well as, a member of the Rotary Club of Des Moines and of the South Des Moines Chamber of Commerce.

President Williams' door is always open to all students and their parents. Students are not only encouraged to succeed academically, but to become more involved in college life and the community. President Williams has been an instrumental force behind the reestablishment of collegiate Women's Basketball, a past tradition, at AIB College of Business and the introduction of additional competitive programs. Permitting course schedules to be flexible allows for students to participate in service-learning projects and part-time employment.

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President Williams has been a role model for women who are interested in entering the business/educational world. She is recognized as a strong leader in a field generally dominated by men. Nancy shows extensive involvement in professional organizations and community/civic duties, while always finding the time for her family commitments. In conclusion, I ask that you consider my recommendation for Nancy Williams to be nominated for the Des Moines Business Record's Women of Influence recognition award.

Respectfully,



Robert L. Link
Senior Vice President &
Corporate Secretary

RLL:tc