



Scott Eltjes, CFA, FLMI
Executive Vice President
Investment Management & Wealth Management

June 5, 2013

Women of Influence Selection Committee
Business Record
The Depot at 4th
100 – 4th Street
Des Moines, IA 50309

Dear Selection Committee:

I am writing this letter of recommendation in support of Jeri Le Henry's nomination for the 2013 Business Record's Women of Influence Award.

Jeri Le began her career at Bankers Trust Company in 1984. Her initial position at Bankers Trust Company was in the Trust Department. Less than two years later, she was promoted to Assistant Manager and Trust Officer of the Trust Operations Department. She was promoted again in 1988 to Assistant Vice President. Currently, she serves as Vice President, Director of Institutional Trust Services & Trust Operations and is a member of the 17-member Management Committee. Jeri Le has progressed rapidly throughout her professional career at Bankers Trust Company due to her unwavering dedication and commitment to all that she undertakes.

Jeri Le has proven to be an exemplary leader in our Trust Division and has brought about increased productivity and efficiencies to the Trust area of Bankers Trust Company. She is extremely dedicated and is always eagerly willing to attend any training and educational opportunities available. Jeri Le is also a participant in the Bank's Employee Mentoring program. Her involvement in this program is a true testament of her commitment to help young professionals develop within our company. I am proud of Jeri Le's accomplishments, both professionally and within the community.

Jeri Le is currently a member of Mercy Auxiliary and the Indianola Athletic Boosters. She has previously served as President of Trustware Users Group, Treasurer on the iJAG Board of Directors, and President and Chairperson of the Sertoma Board of Directors. She participates actively in the Bank's community service projects as well. Jeri Le Henry is a very committed community leader and gives her time and talents to many worthwhile programs.

Please accept this letter in support of Jeri Le Henry for the 2013 Women of Influence award and please feel free to contact me with any questions.

Sincerely,

A handwritten signature in blue ink that reads "Scott Eltjes".

Scott Eltjes

EVP, Investment Management & Wealth Management

SE/cle