

# KIM AUGSPURGER

# **President & Owner**



"I believe that space matters. I enjoy working with clients to help them understand the impact space and furniture has on their business."

#### **Background/Education**

Kim graduated from the University of Iowa in 1979 with a degree in Interior Design. She joined Saxton over 30 years ago and has held various positions including design and sales management. In 2008, Kim purchased the business and currently serves as President making Saxton a Targeted Small Business, Women Minority Owned.

#### **Roles & Responsibilities**

As President and Owner, Kim is ultimately responsible for the vision of Saxton. She believes that SPACE MATTERS and is in the business of impacting places where people work, live, heal and learn. Kim works to keep the company focused on helping clients leverage their space as part of their strategic business plan and get their "facility plan in alignment with their business plan," resulting in higher levels of operational performance. She is committed to studying trends and research that help bring visibility to customer's needs. Her success is due in large part to developing a culture that believes in designing and delivering "The Right Customer Experience." She has built a strong core of talented staff committed to the Saxton Brand Promises, "Lead the Way, Sweat the Details and Deliver a Wow Experience."

## Leadership

In addition to her internal leadership, Kim believes she must stay connected to the marketplace in order for her company to remain relevant to her clients. She works closely with existing and new clients to understand their challenges so that the services and products Saxton offers provide measurable value. Kim has sat on several industry boards that provide her insight into the future of client's organizations, directly impacting Saxton's ability to provide a positive return on their client's investment.

### **Professional Affiliations** (past and present)

Greater Des Moines Leadership Board of Directors Metro Arts Board of Directors Iowa Architectural Foundation Board of Directors ACE Mentor of Iowa Board of Directors NCIDQ Certified Executive Forums

ABI (lowa Association of Business and Industry) Board of Directors National Independent Contract Dealer Council Board of Directors