



May 20, 2016

Dear Selection Committee,

I am pleased and honored to recommend Brooke Knight for the Women of Influence 2016 award.

Brooke has worked with me for over 5 years in a variety of roles including leading Businesssolver's Client Operations team from 50 employees to almost 300 employees to-date. I relied on her heavily to ensure that the Company's culture of integrity, superior customer service and investing heavily in the growth of our employees personally and professionally remained intact as we scaled the business.

Brooke's zest for life, true care and concern for others and savvy business sense prompted me to ask her to start and lead Businesssolver's foundation, which she has successfully launched and driven since early 2016. She has not only influenced and inspired Businesssolver employees to give back but she has also partnered with and leveraged our clients to reach a wider network and make a larger impact. She has successfully driven several events & focus areas for Businesssolver, including:

- Junior Achievement Adopt-a-School event in Des Moines
- Children's Cancer Connection in Des Moines
- RAGBRAI tribute sponsored in Leon
- Heart Association Walk in Denver
- JDRF in Des Moines & Denver
- Habitat for Humanity Adopt a Day/Site Build in Des Moines & Denver
- Ronald McDonald House in Des Moines & Denver
- Make-A-Wish in Des Moines, Denver & Chicago
- Susan G. Komen Race in Des Moines, Denver & Chicago

I have personally been impressed and pleased with the time Brooke spends in investing in relationships from both a client side and with her employees. She has mentored countless employees and has fostered a very impressive network. Her background and reputation in the benefits administration industry coupled with her stellar performance since joining Businesssolver 5 years ago have resulted in her making a significant impact to my organization.

Brooke truly embodies a Woman of Influence. I welcome the opportunity to discuss her qualifications further with the committee. If you have any questions, please feel free to contact me at the number below.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jon L. Shanahan'.

Mr. Jon L. Shanahan  
Chief Executive Officer  
Businesssolver, Inc.  
515.273.1420