# Susan A. Wood, Ph.D.

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# **OBJECTIVE**

Leading a company to bring innovative clinical solutions to market acceptance and routine clinical use

#### **QUALIFICATION HIGHLIGHTS**

- Industry thought leader in computer-aided detection and diagnosis
- 20 years experience influencing, developing and marketing innovative, new products to the imaging market
- 20 years developing patentable clinical solutions and technologies for the diagnostic imaging market
- Excels at clinical understanding, new product marketing, and clinically focused product development from concept through market delivery
- Strong motivational leadership skills, relationship building and corporate development skills

#### SELECT PROFESSIONAL ACCOMPLISHMENTS

**VIDA Diagnostics, Inc.**, Coralville, IA and Minneapolis, MN September 2009 - Present President and CEO

- Transformed VIDA from research entity to revenue-producing clinical market leader in pulmonary imaging informatics; validated by 280+ customers and, 300+ peer-reviewed publications
- Led key partnership with Olympus Medical Systems for to alignment of best in class pulmonary device solutions with imaging informatics for higher value offering in the healthcare.
- Awarded Product of Outstanding Interest (POINT) Award by the European Respiratory Society in 2015 for products transforming pulmonary clinical care
- FDA cleared,CE (EU), CMDCAS(Canada), TGA (Australia), ISO 13485, HIPAA and Safe Harbour Certified

# Vital Images, Inc., Minnetonka, MN

2005 - 2008

Executive Vice President, Marketing, Technology, and Clinical Development

 Developed strategic product development agreement with Toshiba Medical Corporation and executed agreement for worldwide distribution of clinical applications for Aquilion™ ONE Dynamic Volume CT

## R2 Technology, Inc., Sunnyvale, CA,

1997-2004

Vice President, Marketing (2004)

Vice President, CT Products and Clinical Marketing (2001)

Director, CT Products and Intellectual Property (1999)

Director, New Product Development (1997)

• Championed the product and market development of an industry first from product concept to launch: The first computer-aided detection (CAD) product for lung nodule detection in multidetector – row Computed Tomography (MDCT)

- Awarded Best New Innovative Product by Frost and Sullivan in 2004; Biomedical Marketing Associates (BMA) Industry Award 2004
- Developed product concept and strategy, luminary and advisory board support, clinical validation through peer review publications, developed and implemented intellectual property strategy, regulatory (PMA) approval
- o Managed CT business unit, CT and mammography marketing

Cedara Software (formerly ISG Technology), Toronto, Canada

1995-1997

Director of Marketing, Platform Products (1997)

Product Manager, Advanced Post Processing Workstations (1996)

Account Manager, Philips, Siemens, Toshiba (1995-97)

- ISG's platform product line used in applications for MRI, CT, X-ray, Nuclear Medicine, Cardiology, and Ultrasound. Used in over 10,000 installations worldwide including products developed by GEHC, Toshiba, and Siemens.
- Responsible for new business development and strategic account management (Philips, Siemens, Toshiba) \$7M in revenue

#### **EDUCATION**

## The Johns Hopkins Medical Institutions

School of Hygiene and Public Health

Baltimore, MD

Doctor of Philosophy and Post Doctoral Fellowship

1990 - 1995

Dissertation Title: Analysis of Three-Dimensional Airway Trees During Inflation Using Computed Tomography

Duke University Durham, NC

Master of Science in Biomedical Engineering

Minor: Computer Science

Included one year Visiting Research Associate: Monash University, Melbourne Australia (1989)

## **University of Maryland**

College Park, MD

Bachelor of Science in Engineering

Major: Mechanical Engineering, Minor: Biomedical Engineering

Scholarship Athlete (Field Hockey)

Recipient of two Atlantic Coast Conference athletic leadership awards

#### **PUBLICATION LIST**

Warren Burhenne, L. J., **S. A. Wood**, C. J. D'Orsi, S. A. Feig, D. B. Kopans, K. F.

O'Shaughnessy, et al. (2000). "Potential contribution of computer-aided detection to the sensitivity of screening mammography." Radiology 215(2): 554-62.

Peldschus, K., Herzog, P., **Wood, S**., Cheema, J., Costello, P., Schoepf, U. (2005). "Computer-Aided Diagnosis as a Second Reader, Spectrum of Findings in CT Studies of the Chest Interpreted as Normal." Chest, 128(3): 1517-1523.

Lawler, L.P., **S. A. Wood**, H.K. Pannu and E. Fishman. (2003). "Computer-assisted detection of pulmonary nodules: preliminary observations using a prototype system with multidetectorrow CT data sets." Journal of Digital Imaging 16(3):251-61.

**Wood, S.**, Ph.D., A. Schneider, A. Gamboa-Aldeco, Ph.D. and R. Castellino, MD (2003). "The ImageChecker-CT: Computer-Aided Detection (CAD) for Chest MSCT." European Radiology 13(1): 574.

- **Wood, S. A.**, E. A. Zerhouni, J. D. Hoford, E. A. Hoffman and W. Mitzner (1995). "Measurement of three-dimensional lung tree structures by using computed tomography." J Appl Physiol 79(5): 1687-97.
- **Wood, S. A.**, J. D. Hoford, E. A. Hoffman, E. Zerhouni and W. Mitzner (1995). "A method for measurement of cross sectional area, segment length, and branching angle of airway tree structures in situ." Comput Med Imaging Graph 19(1): 145-52.
- **Wood, S.**, S. Meiyappan, E. Zerhouni and W. Mitzner (1995). "Effect of Lung Orientation on Measurement and Resolvability of Airways Using Computed Tomography." SPIE Proc. Medical Imaging, Physiology and Function from Multidimensional Images.
- Croisille, P., M. Souto, M. Cova, **S. Wood**, Y. Afework, J. E. Kuhlman, et al. (1995). "Pulmonary nodules: improved detection with vascular segmentation and extraction with spiral CT. Work in progress." Radiology 197(2): 397-401.
- Wagg, J., J. B. Chapman and **S. A. Wood** (1995). "A flux ratio analysis of the Post-Albers mechanism of the sodium pump." J Theor Biol 174(1): 73-85.

  Jackson, A. C., R. H. Habib, B. Suki, **S. A. Wood** and W. Mitzner (1995). "Serial distribution of airway diameters from input impedance and computed tomography." Ann Biomed Eng 23(6): 740-9.
- **Wood, S.**, J. D. Hoford, E. A. Hoffman, E. Zerhouni and W. Mitzner (1993). "Quantitative 3D Reconstruction of Airway and Pulmonary Vascular Trees Using HRCT." SPIE Proc. Biomedical Image Processing and Biomedical Visualization 1905: 316-323.

#### **BOOK CHAPTERS**

- **Wood, S.** and S. Stapleton (2005) Chapter 7: Computer Aided Diagnosis in Decision Support in the Digital Medical Enterprise. B. Reiner, E. Siegel and B. Erickson. Great Falls, VA, Society of Computer Applications in Radiology: 61-70.
- **Wood, S**. (2003). Chapter 25: Computer-Aided Diagnosis, in MultiDetector CT of the Thorax, Springer.

# PATENT APPLICATIONS AND SUBMISSIONS

- Schneider AC, **Wood SA** "Region growing in anatomical images" (2003 (US and Foreign Patents Pending))
- **Wood, S.**, H. Zhang, A. Caspi, T. Doi and H. Romsdahl (2002 (USPN (7,054,473, 6,925,200). Graphical User Interface for Display of Anatomical Information.
- Roehrig J, Wang SP, **Wood SA**, Romsdahl H, Marshall J, Stapleton S (2002 (USPN 7,054,473). "Method and System for the Display of Regions of Interest in Medical Images"
- Schneider, A. and **S. Wood** (2002 (US and Foreign Patents Pending)). Vessel Segmentation with Nodule Detection.
- Dehmeshki, J, Wood, S and Samuel, P (2006 USPN 7,133,546) Digital medical image analysis

## **SELECTED INVITED PRESENTATIONS**

- Oracle Open World Keynote Address of Paul S. Otellini (CEO Intel) 2008: Time in Medical Imaging
- Computer Assisted Radiology and Surgery (CARS) 2001 and 2004 Panels: Three-Dimensional Computer-Aided Detection
- International Society of Strategic Studies in Radiology (ISSSR 2001) Computer Aided Detection in Mammography and Computed Tomography
- Application of High Resolution CT Imaging Data to Lung Cancer Drug Development, 2005: (NCI Sponsored): Computer-Assisted Technologies, An Industry Perspective

#### **SELECTED ABSTRACTS**

- Chui, H., Ma, F., Schneider, A., Judy, P., **Wood, S**. "An Automatic Growth Detection CAD System for Analyzing Lung Nodules in Temporal MDCT Scans," RSNA 2004.
- Reiner, B. Siegel, E., Siddiqui, K, **Wood, S.**, "Effect of CT Collimation on Computer-aided Detection Software Performance in the Detection of Pulmonary Nodules Using Multidetector CT," RSNA 2004.
- Brochu, B., Beigelman, C., Raffy, P., **Wood, S**., Grenier, P., Computer-aided Detection (CAD) of Lung Nodules on High-Resolution MDCT Screening Exams," RSNA 2004.
- Das, M., Schneider, AC, Bonneau, V, Mamisch, CT, Herzog, P, MD, **Wood, SA**, Ph.D., Schoepf, UJ, MD (2003). "CAD of Segmental and Subsegmental Pulmonary Emboli on 1-mm Multidetector-Row CT studies." European Radiology 13(1): 138.

  \* Received ECR 2003 Best Paper Award: Chest
- **Wood, S.**, S. Stapleton, MSc, A. Schneider, C. Herold, MD and R. Castellino, MD (2002). "CADof Actionable Lung Nodules using MSCT Scans of the Lung: Sensitivity and False Marker Rates." Radiology 225(P): 477.
- Das, M., MD, F. Jacobson, A. Schneider, **S. Wood** and U. Schoepf, MD (2002). "CAD of Lung Nodules on Multidetector-Row CT: Impact on Readers with Variable Levels of Experience." Radiology 225(P): 476.
- Das M, Schneider AC, **Wood, S.A**. "Computer-aided Detection (CAD) of Lung Nodules in high resolution Multi-detector row CT (MDCT) Chest Scans", European Radiology 13(1): 169 (2003)
- Schneider, A., **S. Wood**, Ph.D. and E. Fishman, FACR, MD (2002). "CAD for Lung Nodules using MSCT Data with Various Reconstruction Techniques." Radiology 225(P): 534.
- Schoepf, U., MD, M. Das, MD, A. Schneider, M. Anderson, **S. Wood**, Ph.D. and P. Costello, MD (2002). "CAD of Segmental and Subsegmental Pulmonary Emboli on 1-mm Multidetector-Row CT studies." Radiology 225(P): 384.