

Jan Berg, CCIM, SIOR

Vice President

CBRE | **Hubbell Commercial**

Part of the CBRE affiliate network



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Partial Client List

- ABC Windows
- AJ Gallagher
- All State Insurance
- Alvine & Associates Engineers
- American Institute of Architects
- Architectural Arts
- Barr-Nunn Transportation
- BNIM Architects
- Cedar Ridge Center
- Clifton Gunderson
- DaVita/Renal Care of Iowa
- Des Moines Public Schools
- General Dynamics
- GSA
- Gong Fu Tea
- Grefe & Sidney Law Firm
- Hearthstone Counseling
- Hubbell Realty Company
- IMT Group
- Iowa Acupuncture
- Iowa Family Chiropractic
- Kinzler Construction Services
- Lasik Vision Institute
- L & L Insulation
- Life Works
- LWBJ Accountants
- Meredith Corporation
- Metro Waste Authority
- Midland Credit Union
- Nestle
- Price Waterhouse Coopers
- Serendipity Spa
- Skyline Exhibits
- Two Rivers Marketing
- YRC Freight
- Wabtec

Professional Experience

Jan Berg, with over 27 years of experience in commercial real estate, is one of Des Moines' leading commercial real estate brokers, and has been actively involved in all areas of real estate practice since 1991. Jan exemplifies a "client first" mind-set which characterizes her business practice and ethics while striving to provide the highest level of local market expertise. Areas of specialty include:

Office, Industrial, Land Development, Retail, and Multi-Family

- Property Analysis and Valuation
- Land Acquisition/Disposition
- Build-To-Suit Opportunities
- Developer/Investor Representation
- Site Selection
- Tenant/Buyer Representation
- Owner/Seller Representation

Jan's experience in the Des Moines market and her experience teaming with our affiliate CBRE's Corporate Servicing Group on national contracts provide her a broad understanding of the local real estate market as well as potential opportunities with markets outside Des Moines. This knowledge and network provides Jan the ability to identify and analyze potential development and business opportunities. Jan utilizes her experience in real estate along with prior interior design experience to expertly analyze the efficiency, usability and quality of buildings and interior space for her clients.

She is known in the business community for using creative thinking and hard work to provide her clients with thorough and competent customer-oriented service and results. Additionally, Jan knows how to manage unique opportunities that don't fit the standard mold. Her success in securing and maintaining clients is a direct result of her approach, attention to detail analytics and marketing expertise. Jan conducts her real estate business under the motto.....

"Working to do what's right in the interest of the client."

Jan's persistent work and dedication has been recognized with the following awards:

- 2015 CoStar Power Broker - Office Leasing Transactions
- 2009 Downtown Broker of the Year
- 2009 Iowa Commercial Real Estate Association Broker of the Year
- 2009/2011/2012 CBRE|Hubbell Leader Most Transactions
- 2009/2011 CBRE|Hubbell Leader Most Listings Sold/Leased
- Consistently recognized with FM Hubbell Memorial Production Award

Professional Affiliations / Accreditations

- Certified Commercial Investment Member (CCIM)
- Society of Industrial and Office Realtors (SIOR)
- National Officer, Programs Committee (SIOR)
- Education Committee Member (SIOR)
- Iowa Certified Commercial Investment Member (Iowa CCIM)
- Iowa/Nebraska Society of Industrial and Office Realtors (SIOR)
- Iowa Commercial Real Estate Association (ICREA)
- ICREA Expo Planning Committee Member (ICREA)

Education

- Iowa State University - B.S. Human Sciences