

Jennifer A. Cooper, CCIM Vice President & Manager

Commercial Real Estate
PHONE - 515-245-2401
FAX - 515-247-2111
MOBILE - 515-468-1699
EMAIL - jcooper@bankerstrust.com

May 8, 2019

Claire Brehmer Communications Specialist Hubbell Realty Company 6900 Westown Parkway West Des Moines, IA 50266

RE: Kris Saddoris

Women of Influence

Dear Claire,

Thank you for the opportunity to provide this Letter of Support for the nomination of Kris Saddoris for the 2019 Women of Influence award. She is so very deserving of this award.

As a long-time commercial real estate banker and affordable housing volunteer, I've worked with Kris in several capacities for over 20 years. Kris has been my client in her development role at both Conlin Properties and Hubbell Realty. I have continually learned from her vast expertise in commercial real estate development ranging from pre-development planning, design, construction, and both equity and debt financing. Kris' depth of knowledge has resulted in the development of nearly 10,000 affordable housing apartments across Central Iowa.

I've also been privileged to work alongside Kris on boards of many community organizations including, H.O.M.E., Inc., Midwest Housing Equity Group, Polk County Housing Trust Fund, and CREW Iowa. Her leadership and outspoken passion for affordable housing work has been vital to moving forward a number of housing programs and projects. While she is the consummate professional at the "business" of affordable housing development, Kris also exhibits compassion, understanding and empathy for the families who need this housing.

In addition to a busy family life, her extensive volunteer time, and being widely recognized state-wide as the top affordable housing developer, Kris somehow found the time to go back to school in 2011 and earn her MBA. She stands out in this typically male-dominated field of commercial real estate.

Kris Saddoris has been a "woman of influence" in my life and career, and I wholeheartedly recommend her for this 2019 Women of Influence award.

Best regards,

Jennifer Cooper

Vice President & Manager Commercial Real Estate

Jeni Corpie