# **Career:**

**nancy j. anstoetter**

5960 Meadow Valley Ct.

West Des Moines, IA 50266

515-681-9693

**4/1998 – present: Vice President & Wealth Advisor,**

**Wells Fargo Private Bank, Des Moines, IA.**

* Develop, customize and manage complete financial relationships with a very limited number of high net worth clients, providing comprehensive wealth management including investment and trust services, financial and estate planning, mortgage and other financing, insurance and traditional banking services.
* Collaborate with families, attorneys and accountants to develop and implement extensive financial and estate plans that align with their values, create legacies for future generations and often provide philanthropic support for communities.
* Problem solver with excellent judgment, unquestionable ethics and commitment to confidentiality.
* Grown her client portfolio to over $400 million of assets under management with only 60 very significant and financially complex relationships.

 **1993 –4/1998: Vice President, Private Banking, Firstar Bank (now US Bank), Des Moines, IA.**

**1989 – 1993: Vice President, Hawkeye Bancorporation (now US Bank), Des Moines, IA**.

**EDUCATION:**

Bachelor’s Degree, University of Northern Iowa, Cedar Falls, IA. Series 7 & Series 66 NASD investment licenses and insurance licenses

**COMMUNITY INVOLVEMENT:**

***Des Moines Estate Planners Forum*** (1993 – present) – Past President, Past Treasurer, Past Executive Committee Member

***Catholic Foundation of Southwest Iowa*** (2012 – present) – Founding Board Member, Investment Committee Member

***Catholic Charities of Des Moines*** (2005 – present) – Past President ***Sacred Heart Catholic Church Board of Education*** – Past President

***Sacred Heart Catholic Church Endowment Committee***– Past Member

***Principal Charity Classic Pro-Am Committee*** (2001 – 2011) – Co-chair