

Linda Westergaard

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OVERVIEW

- ♦ Successful Realtor with nearly 20 years of experience in residential sales, new construction and custom builds
- ♦ Recognized neighborhood leader focused on identifying opportunities and creating solutions
- ♦ Des Moines City Council member, elected in 2015 to represent Ward 2 (North/East Des Moines)
- ♦ Experienced leader serving on several nonprofit Boards, helping strengthen organizational capacity and support organizational mission.

EXPERIENCE

Des Moines City Council **2015 – present**
Ward 2 City Council Representative

Berkshire Hathaway HomeServices First Realty **1999 – present**
Realtor

- ♦ Named Des Moines Area Association of Realtors Rookie of the Year in 1999
- ♦ Recognized by Des Moines Area Association of Realtors President's Circle honor for top-performing agents every year (1999 – 2018)
- ♦ Awarded Realtor of the Year award in 2005
- ♦ Top-selling agent for Berkshire Hathaway HomeServices First Realty in both number of transactions and total volume
- ♦ Mentor for new agents learning the business

Des Moines Area Association of Realtors
Board of Directors **2013 - present**

Past President (2018), President (2017), 1st – 2nd Vice President (2015-2016), Treasurer (2014)

- ♦ Work for the betterment of Realtors
- ♦ Fiscally responsible for Association
- ♦ Manage an Association with more than 2000 Realtors
- ♦ Implement new programs for Realtors
- ♦ Protect Homeownership
- ♦ Raise money for Homeownership programs

CIVIC INVOLVEMENT

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| Des Moines Performing Arts: | Board Member | 2019 - present |
| Public Art Foundation | Board Member | 2018 - present |
| Greater Des Moines Botanical Gardens: | Board Member | 2015 - present |
| Des Moines Playhouse | Board Member | 2015 - present |
| Metropolitan Planning Organization | Member | 2015 - present |
| Polk County Housing Trust Fund | Board Member | 2013 - 2015 |
| Greater East Side Development Corporation | Board Member | Past |
| East/South Chamber of Commerce | Board Member | Past |
| Des Moines Zoning Board of Adjustment | Board Member | 2002 - 2015 |
| Douglas Acres Neighborhood Association | President | 1998-2015 |
| | Member | 1998 – 2015 |
| Northeast Neighbors | Founding Member | |
| Northeast Neighbors and Friends | Founding Member | |