



BTS Business Transition Solutions

February 16, 2017

Subject: Recommendation of Mike Macri

Dear Reader:

It is with great conviction that I am writing this letter of recommendation on behalf of Mike Macri.

I first met Mike at the end of 2007 when I was having an office building constructed to house my businesses and Mike became our listing agent for the remaining tenant spaces. I found his attention to detail, energy level, open and honest communication and creativity to be way beyond anything I had ever experienced with any other commercial broker. Thanks to Mike's efforts we were able to secure tenants at aggressive rent rates before completion of the building!

Later, as I created a new company, Myriad Advisor Solutions, I thought of Mike when the need to have national representation came up. Myriad was engaged in helping financial advisors move from the wirehouse W-2 world into independent business ownership. This move required working with highly successful money managers who knew nothing of commercial real-estate and had the added criteria of needing to be completely confidential up to the date they resigned. Mike Macri proved again that he was the right commercial broker for the job. Mike worked with these type-A novices to educate and guide them from confidentially viewing space to negotiating terms and finally to occupancy. These moves happened from New York City and D.C. to Chicago, Atlanta, Orlando, Miami, New Orleans, Dallas, Denver, Seattle, San Francisco and L.A. and all points and sizes of communities in-between. In all, Myriad participated in over 250 start-ups. With Mike's help, there was never a failure, dissatisfied client or a breach of confidentiality on his part that led to our clients being discovered. With all of the moving parts, that is an incredible statistic! Mike gave the same level of attention and effort as the huge deals he works on. To me, that is the sign of someone who is an unbelievable conscientious and successful professional.

I have since sold Myriad but continue to refer and use Mike as the opportunity arises. He is on my speed dial because he is a trusted advisor and I know he can make things happen the right way - - honestly and ethically. And he is not afraid to tell me hard news which as a businessman and entrepreneur, I value highly.

I could go on and on and would be more than happy to speak with anyone in more detail about Mike.

Sincerely,

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