



**B L A C K B I R D**  
I N V E S T M E N T S

To Whom It May Concern:

It is with great pleasure that I am writing this letter of recommendation for TJ Jacobs. Based on my experience with TJ, I can say without the shadow of a doubt that he is one of the most naturally talented and hardworking professionals I have had the opportunity to work with.

I have worked with TJ in the commercial real estate capacity for 8 years. On every occasion TJ has impressed us with his creativity, enthusiasm, and vast knowledge of commercial real estate in every capacity. His futuristic thinking and vision has been a tremendous benefit to central Iowa. He is deeply involved in the planning and development of what will continue to make Des Moines the most desired city to live and work in. Outside of his commercial real estate involvement, TJ serves on several boards including non-profits, philanthropic, and civic purposes.

I cannot think of anyone more deserving than TJ of this award. I highly recommend TJ Jacobs for the CRE Professional of the Year 2017. If you have any further questions, please do not hesitate to give me a call at (515) 537-3728.

Sincerely,

Justin Doyle  
CEO of Modus Engineering  
Partner of Blackbird Investments