

# Justin Lossner, CCIM

## *Transaction Highlights*

### **ARAG North America**

Justin represented ARAG North America in their recent move from Capital Square to 500 Grand Avenue, now called the ARAG Building. The 41,000 SF deal was executed in November 2016 ARAG was moved into their new space by November 2017.

### **Principal Financial Group**

Justin was named lead broker for 801 Grand Avenue in March 2017. He has used his expertise to provide ownership the research and data to support providing a shared conference center space that is set to be available by October 2018.

### **909 Locust - FHLB**

JLL represented FHLB in the purchase a 225,000 SF asset. Justin has secured a lease with LightEdge Solutions for 21,000 SF.

### **Grinnell Mutual**

Justin represented the owner in a deal at Westridge III, 2829 Westown Parkway, West Des Moines, to bring Grinnell Mutual into 20,000 SF.

### **MYA Logistics**

Justin represented the owner in a recent sublease at 5701 Park Ave for 100,000 SF. The owner occupies the remaining 410,000 SF.

### **RMV Properties**

Justin represented an undisclosed buyer in three transactions throughout 2017. Those transactions included a 33,000 SF industrial building, a 12,000 SF office/retail building and a 14,000 SF industrial building and totaled \$7.5M.

### **Holmes Murphy**

Justin represented Holmes Murphy in their relocation to 93,000 SF in the Kettlestone development in Waukee.

### **Hughes Century Crossing**

Justin represents the owner in leasing at Hughes Century Crossing, which is changing the landscape of Norwalk.

## *Professional Highlights*

### **Promotions**

Justin was promoted to Senior Vice President in March 2017 and promoted to Executive Vice President in March 2018. He is the co-lead for the JLL Iowa office.

### **CCIM Designation**

Justin received his Certified Commercial Investment Member designation in 2017. He is currently serving as the President on the Board of Directors.

### **Midwest Real Estate Hall of Fame**

Justin was inducted into the prestigious Midwest Real Estate Hall of Fame for his achievements in 2017.

### **Iowa Expo Deal of the Year**

Justin was recognized by the Iowa Expo in 2017 for top deal over \$5.0M for his work in the ARAG North America deal.

### **CCIM Top Deal Maker**

CCIM recognized Justin in the November/December 2017 and January/February 2018 issues of Commercial Investment Real Estate magazine. Deals included a \$16.2M sale of a 407,938 SF industrial building; sale of a 208,000 SF industrial building; a \$9.8M sale of a multifamily property; \$20.5M purchase of a 225,654 SF office building; and representing the tenant in a 41,241 SF lease.

## *Nonprofit Highlights*

### **Organizations and Roles**

Justin is actively involved in the following charity organizations:

- Winefest, Board of Directors
- Make-A-Wish, Real Estate Director
- Variety Telethon – VIP
- ICREA, Board of Directors, President-Elect
- CCIM, Board of Directors, President