

March 16th, 2018

RE: CRE Professional of the year

To whom it may concern:

I have had the pleasure of knowing and working with Justin Lossner, Executive Vice President at JLL, for the past several years and would like to take this opportunity to commend Justin on his outstanding work and success.

Justin continues to display a superior level of integrity, responsibility and ambition. He is very proactive in dealing with problems and is effective at anticipating issues before they surface. He is organized, efficient and extremely competent with excellent rapport. I highly enjoy Justin’s easy and confident communication style and his ability to deal positively with any challenges that arise.

Justin’s efforts both professionally and personally are outstanding. He is active in the community and serves on several boards. He is very active with Make-A-Wish Foundation, Iowa Commercial Real Estate Board of Directors, Iowa CCIM Chapter and Winefest.

It is with high confidence that I recommend Justin Lossner for CRE Professional of the Year.

Best Regards,

Bill Johnson

Principal Life Insurance Company