

We're for you.

December 4, 2015

Chris Conetzkey Editor of the Business Record Business Publications 100 4th Street Des Moines, Iowa 50309

Re: 2016 Deloitte CFO of the Year Award

Dear Chris:

I am pleased to recommend Steve Tenney, CFO and Secretary-Treasurer of Story Construction, Ames, Ia., for the 2016 Deloitte CFO of the Year Award. I have known Steve both personally and professionally for over 20 years and I have witnessed his positive impact on Story Construction as well as the Iowa and national construction industry.

As a business partner to Story Construction, I work closely with Steve regarding the financial management and financial presentation of Story Construction. Steve's leadership and financial management have grown Story into one of the premier general contractors in the state of Iowa.

Steve is also the immediate past president of the Construction Financial Management Association (CFMA) which represents over 7,000 members in 92 chapters across the U.S. and Canada. Their mission is to serve the financial professionals of the construction industry through education and advocacy. Steve was a charter member of the lowa chapter in 1991, served on the national executive committee since 2009, and became national president in 2014.

I am fortunate to work with many financial professionals within the construction industry and I can't think of a more deserving candidate than Steve. His reputation within the Iowa and national construction industry certainly qualifies him for this award and recognition.

Sincerely

Craig 🗹 Hansen

Sr. Vice President, Secretary-Treasurer

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