Jeff Karpinske, CPA

The Members Group 1500 NW 118th Street Des Moines, Iowa 50325 Phone: 515-457-5441 jeffk@themembersgroup.com



Summary:

Accounting and business consulting professional with a strong background in assisting business owners and managers develop the strategic steps necessary to accomplish the objectives of the company and stakeholders. Special emphasis on creating customer-focused business frameworks to maximize the cash flow, profit and success of an organization.

Areas of Expertise:

- · Mentoring and training
- Development and execution of competitive strategy
- Creation of sustainable operational structures
- Sarbanes-Oxley compliance
- · Customer feedback programs
- · Implementation of financial best practices

- Accounting and financial reporting processes
- Preparation of tax returns and year-end tax-planning strategies
- Professional insight into why some companies thrive, while others fail

Professional Expertise:

Chief Financial Officer

2012 to Present

The Members Group (TMG)

Des Moines, Iowa

Oversee the company's finance and accounting functions. Emphasize continuous improvement principles throughout the company. Emphasize and develop the methodologies for executing strategy. Ensure company credibility by providing timely and accurate analysis of budgets, financial trends and forecasts. Evaluate and advise on the impact of long-range planning, introduction of new products/strategies and regulatory action.

Senior Financial Officer

2008-2012

The Members Group (TMG)

Des Moines, Iowa

Developed company's financial well-being by providing financial projections and accounting services. Prepared growth plans. Provided leadership in the development for the continuous evaluation of short and long-term strategic financial objectives. Managed processes for financial forecasting, budgets and consolidation and reporting to the company.

Financial Management Consultant

2004-2007

Robert Half Management Resources

Des Moines, Iowa

Provided high-level accounting, audit and financial consulting services to the Quality Assurance, Corporate Reporting and Sarbanes-Oxley Compliance departments at Wells Fargo Financial. Identified product and process weaknesses. Provided solutions for improving processes. Mentored and trained accounting and audit personnel. Implemented best in class internal control documentation and testing methodologies for compliance with Sarbanes-Oxley.

Interim CFO

2003

Communication Development Company West Des Moines, Iowa

Worked with financially-troubled company to assess the operational condition of the company. Utilized strategies to improve working capital, restructure the business and improve cash flow to sustain the business.



Supervisor/Business Consultant

2000-2003

Ryun, Givens, Wenthe & Company, CPAs

West Des Moines, Iowa

Provided business training and coaching services, as well as extensive audit, financial statement and tax services to a wide variety of industries.

Senior Auditor

1997-1998

Mullen & Company, CPAs

Boston, Massachusetts

Acted as the In Charge for many of the firm's bigger audit clients for this large regional firm.

Director of Consulting Services

1998-1999

Rodman & Rodman, CPAs

Newton, Massachusetts

Led the consulting division including development of product offerings, marketing to customers and delivery of services. Managed and trained senior and junior accountants in addition to providing audit, financial statements and tax services to a wide variety of industries.

Twin Cities & Hartford CPA firms

1993-1997

Worked as an entry-level staff member and senior accountant.

Education:

Augustana College

Sioux Falls, South Dakota

Bachelor of Arts, Magna Cum Laude, May 1993 Accounting and Business Administration