

PERSIMMON

CAPITAL  PARTNERS

December 19, 2013

Deloitte CFO of the Year
Re: Jim Weber

Dear Deloitte,

I am proud to provide this recommendation for Jim Weber of Hubbell Realty as the Deloitte CFO of the year. As a small boutique investment company, Persimmon Capital Partners is forced to rely heavily on our local partners and their management teams to carry out the business plans for each of our investments. Jim has been an integral part of the Hubbell team that has carried out three successful development projects we have invested in with Hubbell Realty. His creativity and keen understanding of real estate development have been integral to the success of our investments.

As an outstanding steward of our invested capital with a relentless focus on growth and innovation, Jim embodies everything we look for in an investment partner and we look forward to working with him for many years to come.

Regards,



Michael Snyder
Vice President
Persimmon Capital Partners

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December 10, 2013

Deloitte CFO of the Year

RE: Jim Weber

Dear Deloitte:

I would like to recommend Jim Weber of Hubbell Realty as CFO of the year. Our company has been a partner with Hubbell on numerous properties for over five years with Jim spearheading the projects. From a personal level, I have known Jim for 15 years.

He is a gentleman with high ethical standards and a keen business sense. Jim has done an excellent job in working with us a partners and he always is professional and a cheerleader for Hubbell and Des Moines.

Our company highly respects Jim's knowledge and his command of our investments with Hubbell. Jim Weber would be an excellent recipient of your award.

Sincerely,



Jon B. Weinberg
Managing Director – Commercial Mortgage Loans & Real Estate