

December 16, 2014

Deloitte CFO of the Year

RE: Jim Weber

Dear Deloitte:

I would like to recommend Jim Weber of Hubbell Realty as CFO of the year. Our company has been a partner with Hubbell on numerous properties for over six years with Jim spearheading the projects. From a personal level, I have known Jim for over 15 years.

He is a gentleman with high ethical standards and a keen business sense. Jim has done an excellent job in working with us a partners and he always is professional and a cheerleader for Hubbell and Des Moines.

Our company highly respects Jim's knowledge and his command of our investments with Hubbell. Jim Weber would be an excellent recipient of your award.

Sincerely,



Jon B. Weinberg
Managing Director – Commercial Mortgage Loans & Real Estate