



community state bank

December 17, 2014

Re: Jim Weber, CFO Hubbell Realty

Dear Deloitte,

I am the President and CEO at Community State Bank. Over my tenure at CSB I personally, and our institution, have had several interactions with Mr. Webber. These interactions have been both in a professional business setting and in casual activities. We have always found Jim to be the consummate professional. He is very knowledgeable in business and able to develop solutions when needed.

We have done and plan to continue doing business with Hubbell Companies. Jim is a big part of our desire to maintain this relationship.

Yours truly,

Ronald M. Nagel  
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# PERSIMMON

CAPITAL  PARTNERS

December 17, 2014

Deloitte CFO of the Year  
Jim Weber

Dear Delloite,

I am proud to provide this recommendation for Jim Weber of Hubbell Realty as the Deloitte CFO of the year. As a small boutique investment company, Persimmon Capital Partners is forced to rely heavily on our local partners and their management teams to carry out the business plans for each of our investments and work collectively to solve issues as they arise. Jim has been an integral part of the Hubbell team that has carried out three development projects we have invested in with Hubbell Realty. His creativity, leadership, financial acumen and keen understanding of real estate development have been integral to the success of our investments. Jim has been an outstanding steward of our invested capital and embodies everything we look for in an investment partner. We look forward to investing with Jim and the rest of the Hubbell team for many years to come.

Regards,



Michael Snyder  
Vice President  
Persimmon Capital Partners

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