

December 20, 2016

Des Moines Business Record The Depot at Fourth 100 Fourth Street Des Moines, IA 50309

Attention: DuPont Pioneer innovationLEADER of the Year Award Committee

Dear Selection Committee Members:

It is my pleasure to write in support of Gabriel Glynn, a candidate nominated for the DuPont Pioneer innovationLEADER of the Year Award. I have known Gabe for over four years through his volunteer efforts and active involvement with the Iowa Association of Business and Industry.

Gabe is an innovative business leader and entrepreneur. I have observed his skills and talents over the years as he developed several successful technology companies and then launched his newest venture. He is charismatic, intelligent, and highly competent. He is a thought leader and a terrific communicator, evident in his work creating the Advanced Manufacturing Podcast, which highlights some of lowa's most iconic manufacturers.

Gabe's resume depicts initiative and impressive business experience. His past recognition as Young Entrepreneur of the Year in 2014, and finalist for YP of the Year Award in 2013, combined with his new efforts in innovation in manufacturing, make him the perfect candidate for this recognition.

I strongly recommend Gabe for this award. Should you have questions or comments, please do not hesitate to contact me at (515) 280-8000 or by email at mralston@iowaabi.org. Thank you for your consideration of these comments in support of Gabe Glynn.

Sincerely

Michael Ralston President