Zachary **Bales-Henry**

1000 65th Street • Windsor Heights, Iowa • 50324

**CELL** (515) 494-7772 • **E-MAIL** zac@precisiondsm.com • **WEBSITE** DSMHomeSales.com

**EXPERIENCE**

**RE/MAX Precision Co-founder and Broker**

**Des Moines, Iowa - 2013-present**

* Facilitate and manage real estate transactions while representing clients and/or realtors.
* Hire and manage staff.
* Interact with state and local government regarding property matters.

**RE/MAX Real Estate Concepts Real Estate Agent**

**Des Moines, Iowa - 2011-2013**

* Facilitated and negotiated real estate purchases and sales.
* Organized home staging and photography for marketing materials.
* Coordinated video and social media marketing to meet clients and boost sales.

**Coldwell Banker MAG Real Estate Agent**

**Des Moines, Iowa - 2008-2011**

**Iowa Realty Real Estate Agent**

**Des Moines, Iowa - 2007-2009**

**COMMUNITY INVOLVEMENT**

**Windsor Height City Council Member – 2015-present**

* Attend meetings and vote on legislation that impacts Windsor Heights.
* Work with city staff and community leaders to promote cohesion and growth.

**ZBH Charitable Foundation Founder – 2015-present**

* Provide scholarships for high school students with learning disabilities.
* Organize fundraising events to grow the foundation.

**Co-founder of Bow Tie Wednesday and the Bow Tie Ball – 2013-present**

* Host yearly event that has raised more than $40,000 for Young Variety.

**Young Professionals Connection Athletics Chair – 2013-2014**

* Planned, scheduled and facilitated all athletic events for YPC Des Moines, including softball, volleyball, dodgeball and bowling.

**commUNITYDM Membership Chair/Founding Member – October 2012-January 2014**

* Promoted Des Moines as a welcoming home for lesbian, gay, bisexual, transgender and ally (LGBTA) individuals.
* Provided educational and professional resources and networking opportunities.

**West Des Moines Chamber Ambassador – 2012-2013**

* Helped new members get acquainted with the Chamber.
* Attended and organized events that promoted West Des Moines.

**New Leaders Council – December 2012-January 2013**

* Graduated from the program that connects and inspires future progressive political leaders.

**EDUCATION**

**Drake University, Des Moines, IA – 2007-present**

**North Iowa Area Community College, Mason City, IA – 2005-2007**

* English major and member of the Sigma Tau Delta English honor society.
* National Junior College Athletic Association coaches all-American as a cross country and track team member.
* Co-president of the 600-member Student Athletic Advisory Committee.

**AWARDS**

* RE/MAX Executive Club member (Individual Gross commission $50,000 - $99,999 in one year)
* RE/MAX 100% Club member (Individual Gross commission $100,000 - $249,999 in one year)
* RE/MAX Platinum member (Individual Gross commission $250,000 - $499,999 in one year)