

December 21, 2015

Pharmco Properties, LLC

7 SW 56<sup>th</sup> Street

Des Moines, Iowa 50312-2155

To whom this may concern at Business Publications Forty Under 40 Review Committee:

There is much to be said about being in the very FIRST class of the Forty Under 40 and since then I have considered certain people to be eligible candidates. My record demonstrates that I have only submitted a letter of recommendation for Dr. Brand Newland, PharmD, MBA and no others. There is no question that I would put my seal of approval for him to be in the upcoming class. I have known Brand for years and admit that he is one of the brightest, nicest and professional people I have ever had the privilege to know.

Not only does Dr. Newland possess all the attributes identified above but he is smart too. He has degrees from the University of Iowa College of Pharmacy, PharmD and the University of Chicago Booth School of Business, MBA. He is devoted to the healthcare of people through his position at OutcomesMTM, the national leader in Medication Therapy Management, located in West Des Moines. He was instrumental in the recent acquisition of OutcomesMTM by Cardinal Health and continues to provide results through his demonstration as a Leader.

Dr. Newland is currently in the Greater Des Moines Leadership Institute and on the downtown Des Moines YMCA Board of Directors. He is involved with other leadership roles at his alma mater(s) and in particular with the Phi Kappa Psi Fraternity, Polk County I-Club for the University of Iowa and involved with the Variety-Children's Charity of Iowa. He resides in Downtown Des Moines and continues to look for opportunities where he can provide an impact to our citizens.

Dr. Brand Newland, PharmD, MBA is an excellent candidate for the Forty Under 40 Class. Please reach out to me if you have further questions or if you would like to discuss more about why I consider him a great choice for the upcoming class. Thank you for your consideration and best wishes.

Michael Wolnerman, RPh, CCIM  
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