



IOWA ASSOCIATION OF
BUSINESS AND INDUSTRY

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January 4, 2016

Ms. Beth Townsend
Director
Iowa Workforce Development
1000 East Grand Avenue
Des Moines, IA 50319

Dear Madam Director:

It has come to my attention that IWD Deputy Director Ed Wallace is being nominated for inclusion in the "Forty Under 40" class selected by the *Des Moines Business Record*. I send this letter to support that nomination.

It has been my pleasure to be acquainted with Ed for nearly ten years. In that time, I have come to know him as a personable and effective manager. Ed's successful leadership of various organizations in his past career in Des Moines and Washington, coupled with his current executive position at IWD, have allowed him to help many Iowans and to make our state a better place. In addition, I know him to always be focused on helping everyone advance and succeed, not just a select few.

Thank you for this opportunity to write in behalf of Ed Wallace. I hope he is selected for the "Forty Under 40" class. With best wishes.

Sincerely,

Michael Ralston
President