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January 8, 2016

RE: Letter of Support, Recommendation, Props and Praise for Cy Phillips

To whom it may concern:

It is my pleasure to offer this letter for your consideration of Cy Phillips for the 2016 class of Forty Under 40.

I have known Cy for several years and in that time I continue to be inspired by his work ethic, talent and impressive reputation. His integrity and professionalism stands above the rest. He has supported Youth Emergency Services & Shelter (YESS) and has been such a strong advocate that we asked him to join our Board of Directors. Cy's recognition by the Business Record makes great sense for so many reasons, including that the YESS Board of Directors has just been recognized by the Business Record as one of the Most Influential Boards in the Des Moines Area. This glorious connection between Cy, YESS and the Business Record symbolizes the energy, effectiveness and power of community engagement by our young leaders.

Cy is a critical thinker and has proven to be a very successful businessman. His resume chronicles those accomplishments and many private sector entities can reflect upon his success and innovation in the real estate market. I can recognize his impact as an advocate for children. I can speak very favorably about Cy's ability to represent and advance YESS. He is able to influence others and encourage the philanthropic spirit of his friends and colleagues. With his life experiences, education and professional growth, he also brings a very unique and important perspective to non-profit board governance. Cy is a coach, a mentor and a friend to my Senior Team and I as we lead YESS.

While I hope my comments above are substantial and sufficient to advance Cy into the final 40 of the nominations-I must close with something else of incredible importance. I have seen Cy in his role as husband and father and those are important roles in which he thrives. He is a loving and compassionate man who cares about his family, friends and the community.

Cy has established his business, his home and his legacy in Central Iowa and he will be a powerful influence on this community for years to come.

I am hopeful that Cy will be recognized in the 2016 Forty Under 40 Class and I look forward to that celebration. Thank you for your consideration.

Peace, Stephen B. Quirk, CEO General



