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| 8630 Ashworth Rd. West Des Moines, IA 50266 • 515-954-0449 • Vinsand87@hotmail.com |
|  | **Doug Vinsand** |  |
| **Experience** |
| **January 2008 – Present** | **Dee Zee Manufacturing** | **Des Moines, IA** |
| ***Regional Sales Manager**** Increased annual sales from $9.6M in 2008 to $25.3M million today
* Lead development of new products
* Build strong customer relationships by delivering excellent customer service
* Create new programs and marketing strategies
 |
| **January 2007 – December 2007** | **Dee Zee Manufacturing** | **Des Moines, IA** |
| ***Sales Representative*** * Market and sell Dee Zee products at national Good Guys and NHRA car shows
* Raise customer awareness of Dee Zee products through demonstrations and store grand openings
 |
| **June 2004 – December 2006** | **Dee Zee Manufacturing** | **Des Moines, IA** |
| ***Customer Service Representative**** Answer customer product questions and assist with installation issues
* Process customer orders
 |
| **Community Involvement** |
| **June 2014 – Present** | **Young Variety** | **Des Moines, IA** |
| * Vice President of Events for Young Variety
* Planned and executed 2015 Savor Des Moines event raising $18,000 for Young Variety

**June 2012 – June 2014*** At-Large board member
* Volunteered as needed at most Variety events

**January 2012 - Present*** Co-Founder of Des Moines Sweethearts Charity Date Auction
* Planned and executed annual auctions raising $35,000 to date benefitting Young Variety
 |
| **August 2010 – Present** | **Whiff-It Des Moines** | **Des Moines, IA** |
| * Co-Founder and President
* Planned and executed 10 tournaments to date raising $30,000 benefitting Kiwanis Miracle League and 3 other charities
 |
| **April 2010 – Present** | **Kiwanis Miracle League** | **Des Moines, IA** |
| * Member of the Player’s Committee
* Assistant Coach
 |
| **Education** |
| September 1997 – December 2002 |  | **Iowa State University** |
| **B.S. in Exercise and Sport Science** |  |  |