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| 8630 Ashworth Rd. West Des Moines, IA 50266 • 515-954-0449 • [Vinsand87@hotmail.com](mailto:Vinsand87@hotmail.com) | | | |
|  | **Doug Vinsand** | |  |
| **Experience** | | | |
| **January 2008 – Present** | **Dee Zee Manufacturing** | | **Des Moines, IA** |
| ***Regional Sales Manager***   * Increased annual sales from $9.6M in 2008 to $25.3M million today * Lead development of new products * Build strong customer relationships by delivering excellent customer service * Create new programs and marketing strategies | | | |
| **January 2007 – December 2007** | **Dee Zee Manufacturing** | | **Des Moines, IA** |
| ***Sales Representative***   * Market and sell Dee Zee products at national Good Guys and NHRA car shows * Raise customer awareness of Dee Zee products through demonstrations and store grand openings | | | |
| **June 2004 – December 2006** | **Dee Zee Manufacturing** | | **Des Moines, IA** |
| ***Customer Service Representative***   * Answer customer product questions and assist with installation issues * Process customer orders | | | |
| **Community Involvement** | | | |
| **June 2014 – Present** | **Young Variety** | | **Des Moines, IA** |
| * Vice President of Events for Young Variety * Planned and executed 2015 Savor Des Moines event raising $18,000 for Young Variety   **June 2012 – June 2014**   * At-Large board member * Volunteered as needed at most Variety events   **January 2012 - Present**   * Co-Founder of Des Moines Sweethearts Charity Date Auction * Planned and executed annual auctions raising $35,000 to date benefitting Young Variety | | | |
| **August 2010 – Present** | **Whiff-It Des Moines** | | **Des Moines, IA** |
| * Co-Founder and President * Planned and executed 10 tournaments to date raising $30,000 benefitting Kiwanis Miracle League and 3 other charities | | | |
| **April 2010 – Present** | **Kiwanis Miracle League** | | **Des Moines, IA** |
| * Member of the Player’s Committee * Assistant Coach | | | |
| **Education** | | | |
| September 1997 – December 2002 | |  | **Iowa State University** |
| **B.S. in Exercise and Sport Science** | |  |  |