Brett Smith

Area President

Eastern Iowa/ Illinois

Wells Fargo Regional Banking



Brett Smith currently holds the title of Senior Vice President for Retail Banking. Responsible for Wells Fargo’s retail banking operations in Eastern Iowa and Illinois. He oversees a 410-member team that serves consumer and small business customers with $3B in assets in 48 stores and 12 communities, including Chicago, Cedar Rapids and Quad Cities.

Smith was born in 1978 in Guthrie Center, he graduated from Buena Vista University in 2001 with a degree in Banking and Finance. He is a graduate of the prestigious Greater Des Moines Leadership Institute.

He joined Wells Fargo in 2001 as a personal banker. He served as a store manager and a district manager in Des Moines before being named area president in 2011.

Smith is very involved in the community. He serves as Board President for the I Have A Dream Foundation. He is also very active with Wells Fargo Team Member Networks, United Way, Greater Des Moines Partnership.

A native of Guthrie Center, Iowa, Smith currently resides in Waukee with his wife, Abby, and 3 children, Brady (9), Bo (6) and Andi (4).