

40 Under 40

January 13, 2017

Executive Summary

John Rigler, 35, is a Senior Private Banker with Wells Fargo in Des Moines. Past professional experience includes involvement in JP Morgan's acquisition of Bear Stearns during the 2008 financial crisis and work in mergers and acquisitions of aerospace and defense companies in Washington, DC. When large segments of the financial system froze in 2009 John successfully closed two multifamily loans through Freddie Mac to a Las Vegas property owner who was then able to successfully navigate his way through the recession. As a student majoring in Finance and Real Estate at the University of Wisconsin-Madison John was the sole undergraduate recipient of a scholarship awarded by the Puelicher Center for Banking Education. In 2011, he received an MBA degree from the prestigious Kellogg School of Management at Northwestern University. During his career, John has participated in closing over two billion dollars in commercial real estate, aircraft, home mortgages and other credit. At Wells Fargo, he has managed new real estate asset management business across their 13-state Great Lakes Region, which most notably included the acquisition of a large, diversified portfolio of commercial and agricultural real estate for a high net worth client. John has also closed new brokerage and fiduciary asset management business. Over his 13 year career, John has remained involved in the local business and non-profit community. Civic involvement includes membership in Rotary International (Paul Harris Fellow), the Ambassadors Club of Des Moines, 100 Men on a Mission, Metropolitan Business Association and the Iowa Commercial Real Estate Association. He is also a Certified Commercial Investment Member (CCIM) and he volunteers for Habitat for Humanity. John is passionate about active involvement in organizations that can affect positive change through scale, particularly on causes involving children. John is a fourth generation Rigler in the Iowa banking industry following his great grandfather who founded State Bank, New Hampton, IA, in 1937 during the depths of the Great Depression. John's grandfather, Robert Rigler, also served as President and Chairman of State Bank over a 65 year career that included 16 years in the Iowa Senate, 16 years as Chairman of the Iowa Department of Transportation, and a term as Iowa Superintendent of Banking. John's father presides over the bank today as it continues to have a positive impact on the economic landscape of eight northeast Iowa communities and the surrounding area. John has continued the Rigler tradition of positively impacting his local community in ways that lead to a better place for his children and future generations. John has traveled to 16 countries including four in the former Eastern Bloc and most recently the country of Turkey. When John is not in the office or around the business community, he joins his wife in chasing his three children, ages three and under, wherever they try to run.

Four reasons he's a Forty:

1. Significant business success through his accomplishments in helping clients and businesses succeed both locally and nationally.
2. Commitment to Iowa by returning after 10 years in Madison, Chicago, Washington DC, and traveling to most major cities around the country successfully pursuing education and business endeavors.

3. Civic engagement in several local and one international non-profit group and other organizations.
4. Commitment to education through secondary, undergraduate, and graduate accomplishments as well as volunteerism at Capitol View Elementary School on Des Moines' east side.

Civic Engagement

Rotary International, Des Moines A.M., Paul Harris Fellow – Rotary is a global network of 1.2 million neighbors, friends, leaders, and problem-solvers who come together to make positive, lasting change in our communities and abroad. Our motto is “service above self”. The Paul Harris Fellow recognition acknowledges individuals who make significant additional contributions to The Rotary Foundation. Grants address such priorities as eradicating polio, promoting peace, and alleviating poverty, illiteracy, and malnutrition. A recent and significant local project included the completion of the Rotary Riverwalk Park in downtown Des Moines. Additional volunteerism has included Capitol View Elementary School in Des Moines with mentorship, reading days, and donations of books to their library.

Ambassadors Club of Des Moines – Business networking and philanthropic club of 28 individuals from diverse business backgrounds around Des Moines. Philanthropic activities have included volunteer hours for Boys and Girls Club of Des Moines, Variety Club, and Festival of Trees, among others.

100 Men on a Mission – Each member must commit to donating \$100 per meeting (\$400 per year) with all donations given to a Des Moines Metro charity/non-profit/worthy cause serving the Des Moines area only. Each organization that is under consideration is given five minutes to make a presentation at the meeting by a member of the Mission. Three organizations get the opportunity to present at each meeting. The group votes by secret ballot and the majority directs 100% of the donations (\$10,000+ for the winning organization).

Habitat for Humanity Volunteer – John helped paint houses on Des Moines' east side and in New Hampton, IA, as well as donated building materials to the organization's Re-Store. Each effort helped contribute to the organization's goal of helping families break the cycle of poverty and build long-term financial security. With an affordable, stable home, families have more to spend on food, medicine, child care, education and other essential elements of life.

Metropolitan Business Association – Business networking club of 32 individuals from diverse business backgrounds around Des Moines.

Certified Commercial Investment Member (CCIM) – CCIM designation holders have completed advanced coursework in financial and market analysis, and demonstrated extensive experience in the commercial real estate industry. CCIM designees are recognized as leading experts in commercial investment real estate.

Iowa Commercial Real Estate Association (ICREA) – A statewide association of hundreds of professionals engaged in many areas of the commercial real estate industry. Objectives include uniting those engaged in the profession, promoting and maintaining high standards of conduct, and providing a unified network for real estate owners and those engaged in the industry.