

Dear Sir or Madam:

I appreciate your consideration of my nomination for Business Record's Forty under 40. I have been a part of the Des Moines area community since 2012, working at the Federal Home Loan Bank of Des Moines and volunteering with multiple organizations. My resume provides highlights of my professional accomplishments and community involvement. In this letter I would like to call your attention to a few significant achievements and leadership roles.

Professional accomplishments at Federal Home Loan Bank of Des Moines:

- Responsible for formulating funding and hedging strategies for the Bank's advances and investments, analyzing profitability, interest rate and option risk, maturity gap and liquidity impacts, income volatility and hedge accounting strategies
- Managed \$32 billion long term investment portfolio, including Agency residential and multifamily MBS, GNMA HECM reverse mortgages, Agency debentures, Export-Import bonds, and Housing Finance Authority bonds; determined relative value and best execution strategies based on fundamental and technical analysis and internal funding and hedging strategies
- Key member of FHLB Des Moines/FHLB Seattle merger integration team, serving as subject matter expert for investments, collaborating with internal and external resources to ensure data integrity and develop necessary solutions for successful integration

Community involvement:

- CFA Society Iowa Board member
 - Secretary and Director of Membership, focusing on member recruitment, onboarding and retention
 - Board sponsor for the Society's Women in Investment Management initiative, encouraging increased participation
 - Former Director of Candidate and University Programs, developing strategies and organizing events to promote the CFA program and CFA Society Iowa to university students and provide resources for candidates in the CFA program
- Chrysalis Foundation Investment Committee member
 - Develop and approve investment strategies in concert with the foundation's financial advisors to ensure Chrysalis remains financially stable and can continue to invest 100% of donations back into the community
- Freedom for Youth/Lutheran Church of Hope Whiz Kidz volunteer. Whiz Kidz is a weekly program that provides a hot meal and a safe, positive environment for at-risk youth (Kindergarten – 5th grade).
 - Promote self-confidence and positive behaviors through mentoring, tutoring and relationship building activities

I appreciate your consideration of my application. Thank you for your time and consideration.

Sincerely,

Lindsay Havig, CFA