



Brown, Winick, Graves, Gross,
Baskerville and Schoenebaum, P.L.C.

666 Grand Avenue, Suite 2000
Ruan Center, Des Moines, IA 50309

January 4, 2017

direct phone: 515-242-2411

email: breiner@brownwinick.com

Jason Swanson
Director of Operations
Business Record
100 4th Street
Des Moines, IA 50309

Re: Forty under 40 Recommendation

Dear Jason:

It is with great pleasure that I submit this letter in support of nominating Shari Wood for Forty under 40.

I am a patent attorney at the BrownWinick Law Firm and previously worked with Shari. For more than 4 years, I witnessed Shari's leadership and tremendous impact in BrownWinick's Intellectual Property department. Shari is an ambitious business-minded individual who put in the largest effort to provide the highest client service a law firm could provide. Shari was the first Intellectual Property paralegal at BrownWinick and successfully managed 300-400 cases focusing on both U.S. and International work. Shari often led our department meetings and was instrumental in improving and developing new processes. What set Shari apart from other BrownWinick employees was her ability to anticipate client needs and find ways of satisfying those needs. She was an efficient organizer and often helped coordinate work between departments, some of the work being related to multimillion dollar litigations. Many of the partners at BrownWinick would agree that Shari is one of a kind.

Even though Shari accepted another position last year, we have stayed in touch. Shari currently works at an insurance company and focuses on Corporate Governance matters. Shari works closely with the General Counsel, Board of Directors and CEO, and I have no doubt that has made herself a valued member of her new organization.

Shari puts 100% into her career and continually looks for ways to grow as a professional. She has a strong commitment in making sure Des Moines continues to be a great place to live, work, and raise children. She is actively involved in the community and sits on various Boards. She is on the Board of Directors for the Iowa Association of Legal Assistants and Paralegals serving as 2nd Vice President, Membership Director and was a past Region V Des Moines area director where she led monthly meetings for area paralegals. She is also on the Management Team for Junior League serving as Membership Council Manager and is an incoming Board

Page 2

member.

Shari has a deep commitment to the Des Moines community and works to improve the lives of the "less fortunate". One thing that I have been most impressed with is Shari's involvement with Big Brother Big Sisters of Central Iowa. Shari and her husband, Brian, have been a Big Duo and matched with the same little brother for over 5 years. She also served on the match activities committee helping plan activities for matches in Des Moines. Her mentoring and ongoing commitment speaks volumes and as a consequence, Shari has made Des Moines a much richer place to live. When it comes to the area of community service and leadership, Shari rises above the rest.

I hope you consider her for this award.

Very truly yours,

A handwritten signature in black ink, appearing to read "David M. Breiner", with a long horizontal flourish extending to the right.

David M. Breiner