

JUSTIN BROWN

PROFILE

Known as a hard working professional with strong communication and leadership skills with a passion for continuous improvement.

EXPERIENCE

2016-Current Downing Construction Indianola, IA

Partner

- Managing partner in charge of overall operations
- Business development and preconstruction team lead

2013-2016 Downing Construction Indianola, IA

Vice President of Construction

- Secure and develop project leads
- Oversee multiple teams of project managers, engineers, and superintendents for successful construction completion
- Helped grow Downing in total revenue by an additional 45%
- Developed and implemented rebranding of Downing in coordination with 50th anniversary of being in business

2006-2013 Downing Construction Indianola, IA

Project Manager

- Led teams for completion of \$60,000,000 in construction projects
- Helped grow Downing in total revenue by 50%
- Expanded sales team from 50 to 100 representatives.

2002-2006 Skold Companies Des Moines, IA

Project Manager

- Led commercial door and service department projects and team members
- Led construction division projects and team members
- Helped expand in to new lines of work for Skold Companies

EDUCATION

2000-2004 Iowa State University Ames, IA

- Bachelor of Science, Construction Engineering

SERVICE/COMMUNITY INVOLVEMENT

2015-Current Greater Des Moines Partnership Des Moines, IA

- 2015-2016 Affiliates President's Council and GDMP Board Member
- 2016-2017 Affiliates President's Council Vice Chair and GDMP Board Member
- 2017-Current Affiliates President's Council Chair and GDMP Executive Board Member

2010-Current Indianola Chamber of Commerce Indianola, IA

- 2010-2011 Served on Board of Directors for 1 year
- 2011-2013 Nominated to Executive Committee to serve as Treasurer.
- 2013-2014 Vice President/Vice Chair
- 2014-2016 President/Chair

2016-Current Master Builders of Iowa Des Moines, IA

- Member of 2016 MB "Eye" on the Future leadership class
- Assist with raising awareness for Construction Week via work one www.buildiowa.org website