



January 11, 2017

Jason Swanson
Director of Operations
Business Publications Corporation, Inc.
100 4th Street
Des Moines, IA 50309

Dear Mr. Swanson;

Please accept this letter in support of the nomination of Michael Wagler for the Business Record's Forty under 40 program. Mr. Wagler's professional experience and credentials are first rate and clearly demonstrate he is one of Iowa's most engaged future leaders. Further, his tenure with the Main Street Iowa program, first as an intern, then as a member of the executive team, has made him one of Iowa's most recognizable and respected civil servants. His chosen career speaks to his dedication to community development, historic preservation and the belief that main streets in Iowa can not only survive, but thrive.

In roles as an Advisor to the National Trust for Historic Preservation, member of Preservation Iowa, and Main Street Iowa Advisory Board member, I have had the privilege of working with Mr. Wagler for over a decade. I can attest that whether performing job duties or volunteer work, he displays thoughtful and respectful professionalism. He is hard working, dedicated, and is a natural and trustworthy leader. Further, Mr. Wagler's long-term commitment to volunteerism, support for disadvantaged populations, and activism for advancement of Iowa make him an exemplary candidate for this distinction.

In my capacity as the co-founder and Chief Operating Officer of Iowa's largest non-profit housing developer, I have 25 years of experience working with community leaders across the state of Iowa. Mr. Wagler certainly stands out as a rising star in this arena. I have no doubt that he is an exemplary selection for the Forty under 40 program.

Thank you for your consideration of this request.

Sincerely,

Sam Erickson
COO