



12 January 2017

40 Under 40 Selection Committee
Des Moines *Business Record*
100 SW 4th Street
Des Moines, IA 50309

To Who It Concerns:

You ever work with someone who makes you feel lazy by 9:30? That's Joe Murphy.

Joe is a highly influential regional business and community leader who better exemplifies the characteristics that the 40 Under 40 program seeks to recognize than anyone I can think of.

In high-visibility, high-impact roles with The Summit Group, the Iowa Board of Regents and the Greater Des Moines Partnership, Joe has proven himself to be one of the most highly-respected public policy voices in our region. As a direct colleague in both his previous position at the Board of Regents and today at the Partnership, I've witnessed [and benefitted from] his tireless commitment to excellence in the leadership of the public policy agendas of two Iowa's most important organizations.

Too, Joe is active in the community, serving on the Board of Trustees for the West Des Moines Public Library and on the United Way of Central Iowa's Public Policy Cabinet. He's dad in a growing family, can wear the hell out of a suit, and is a good golfer to boot. Joe's the kind of guy you respect like crazy, and also hate just a tiny little bit.

That Joe has accomplished what he has professionally and in his community while still shy of 40 years old is astonishing, and deserves recognition.

Thank you for your consideration of Joe's nomination. He is exactly what you are looking for.

Very truly yours,

A handwritten signature in black ink, appearing to read "Brent".

Brent M. Willett, CEcD
2015 40 Under 40 honoree

