January 13, 2017

Des Moines Business Record

Mr. Jason Swanson

100 Fourth Street

Des Moines, Iowa 50309

Dear Jason,

Please let me introduce Dan Corron, our nomination for your prestigious 18th annual Forty Under 40 awards.

Dan Corron

Denny Elwell Company

515-964-1587

2401 SE Tones Drive, Ste 17

Ankeny, IA 50021

[dcorron@dennyelwellcompany.com](mailto:dcorron@dennyelwellcompany.com)

DOB: 12/22/1980

College: Attended Luther College, Studied Music Performance, Degree NA

Dan Corron is currently a Sales/Leasing Specialist with the Denny Elwell Company. Dan oversees the implementation of concept to close on all his transactions. His can do attitude and his passion to please are what make Dan so successful in this field. His vast knowledge of marketing, negotiations, sales training, event planning, and promotions lends Dan his skills in knowing what his customer’s needs are and how to meet them. Dan treats all of his clients with the upmost respect and care, which is what makes Dan such an outstanding Sales & Leasing Specialist. Working with Dan is like working with a family member, his work ethic, perseverance, and his upstanding and positive nature is what keeps owners coming back to Dan. Repeat business is a true statement of integrity in Real Estate, and Dan has an extensive list of clientele and repeat clients, such as: Fighting Burrito, Best Western, Tradebe, BackSpin. In his short tenure with our company he has worked hard to attract high profile tenants to expand into our portfolio, such as: Zombie Burger, Hobby Town, The Juice Company, and SkinBodySoul.

Dan keeps abreast of all things Commercial Real Estate related by maintaining and actively participating in various work affiliations, such as, memberships in: International Council of Shopping Centers, Acting Board Member of ICREA, Greater Des Moines Partnership, Waukee Chamber, Downtown Des Moines Chamber (on both the Events & Development Insights Group committees), Ankeny Chamber, Urbandale Chamber.

Dan has always led a civic minded life due to his upbringing in Des Moines. To quote Dan “ Growing up I had many people that took an active role in mentoring me. I was blessed with a community that gave me so much and asked for nothing in return. Because of the simple act of others, I am who I am today. Years later I reflect on their contributions and feel it is my duty to “Pay it Forward”. Therefore Dan is highly active in his community with such organizations as: Des Moines Metro Opera, Prevent Child Abuse Iowa, Des Moines Choral Society, the Greater Des Moines Leadership Institute Class of 2015, and project mentor for the Class of 2016 and 2017.

In addition to volunteerism and the business side of Dan Corron, one of the best things about Dan is his dedication to his wife, Rachel, of over 13 years and his two children, Isla, age 7yrs & Ainsley, age 2yrs. They are the bright light in Dan’s sunny nature. A true Christian and overall one of the most grounded individuals to walk through our doors. Dan is highly involved in his church, St John’s Lutheran Church, Downtown Des Moines. Being the youngest to be elected to his church Counsel, and serving multiple roles of leadership including: Executive Committee, Treasurer, and various other positions throughout his years in the church, which is the same church he has attended since birth and baptism.

Des Moines is blessed to have a person like Dan so highly involved in shaping the legacy of its leaders, youth, and business owners. His dedication to his community and family are the reason’s the Denny Elwell Company sought Dan to be part of our team.

Respectfully,

Chris Murray

President and CEO the Denny Elwell Company