

Daniel Thomas Corron

726 S.E. Williams Court Waukee, IA 50263
(515) 313-6644
dtcorron@gmail.com

Experience

2013-Present Denny Elwell Company Ankeny, IA
Commercial Real Estate Sales and Leasing Associate Licenced in Iowa

- Helps small to large companies or the first time entrepreneur find the right location in all Commercial real estate sectors.
- Lists properties for sale or lease and utilizes marketing experience to
- Assists customers with negotiating the terms of the lease/purchase, advises customers with zoning and restrictions in the municipalities, and helps clients resolve any issues that may come into play.
- Clients and Notable transactions:
 - Zombie Burger, The Fighting Burrito, Best Western, Skin Body Soul, HobbyTown, and Red Wing Shoes.

2005-2013 Toyota and Scion of Des Moines Des Moines, IA
Positions Held: Scion Champion / Internet Sales Manager / Inventory Manager / Sales and Leasing Consultant

- Manage Scion brand in the dealership as well as advertising and marketing consistent with corporate guideline utilizing grassroots marketing strategies throughout the community, social and print media primarily targeting gen Y and gen Z consumers. Manage Scion brand through advertising and marketing consistent with corporate guidelines, primarily utilizing grassroots marketing strategies.
- Participated in all Scion sales to improve number of closed sales and increase sales volume of after-market products.
- Actively helped shaped the internet sales experience for the dealerships online presence.
- Awards:
 - 2005-2010 Regional and National Awarded Scion Champion.
 - Lead builder for a dealership show car accepted into the 2007 SEMA Show in manufacture's booth.
 - Certified Toyota Sales Expert and Scion Elite Guru through University of Toyota.
 - 2008 Scion xB Kansas City Region Walk-around Contest winner.
 - One of forty-eight chosen to represent Scion in Japan for the Five Year Anniversary of Scion and participate in future brand planning.
 - Featured in articles in both Toyota Today, Toyota's dealer magazine, and Scion Says, Scion's dealer newsletter.

2003-2005 Mia Cucina Palatine, IL
Waiter / Bartender

- Provide excellent customer service in order to gain loyal patrons.
- Ensure timely and flawless delivery of orders.
- Learn menu and wine list and provide guidance to customers.

1997-2003 Buckle Vernon Hills, IL
Manager

- Hire, train, and mentor employees to ensure the proper customer service is provided by all employees to all it customers.
- Awards
 - Top 10 salesperson ranting numerous times.
 - Top 10 store for most improved loss prevention.

2001-2002 The Windrow Creston, IA
Waiter / Bartender

- Maintain and grow regular customers.
- Learn the principles to serve.

Education

2001-2002 Southwestern Community College Creston, IA
1999-2001 Luther College Decorah, IA