January 8, 2014

Forty Under 40 Business Publications Corp. 100 4th Street Des Moines, Iowa 50309

Re: Forty Under 40 Nominee **Matt Carlile** Letter of Recommendation

Dear Members of the Selection Committee:

As a member of the inaugural Forty Under 40 class, it is with great pleasure that I recommend Matt Carlile for nomination and selection for the 15th Annual Forty Under 40 Awards.

I have worked with Matt for the last 10 years at Brian Clark + Associates/Confluence and without his leadership, energy and business acumen, we would not be one of the largest Landscape Architecture/Planning firms in the Midwest! As an Associate and Stockholder, Matt has demonstrated great ability in leading internal teams toward a strong site solution for his clients and has been an instrumental mentor to our staff. He has led community and regional projects where he has built consensus and has earned a reputation for delivering what he promises.

Matt's business leadership may be transcended by the critical role he fills with the American Society of Landscape Architects, our national society. As state trustee, Matt represents the interests of all Iowa Landscape Architects on a national level and helps guide the state chapter, where he has served a three-year term as President.

Finally, Matt has made Des Moines a better place to work, live and play, by his civic involvement and tireless commitment to downtown. Whether it's volunteering for the Des Moines Arts Festival, leading the Project Committee for his GDMLI class, coaching

youth sports or serving on the Water Works Park Foundation, Matt believes he can make a difference in Des Moines....and he has!!

As a past honoree and selection committee member, I am extremely proud to recommend Matt Carlile for this most deserving award.

Sincerely,

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Brian Clark, President Confluence