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| Marc Black 515-202-9241Marc.black@flemingconstructionllc.com · www.linkedin.com/in/marckblack78/ · |
| *I always wanted to be in the housing/construction industry and had interests in both architecture and building, so the design+build model was a perfect career path. As General Manager of Fleming Construction LLC, I manage our staff and processes to ensure we deliver exceptional value and service to our clients from the initial consultation, development and implementation of the design, through the construction and warranty phases of the project. Helping customers become enthusiastic fans of our company is what motivates me the most.”* |

# Experience

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| november 2017- PresentOwner/Partner, Fleming construction LLCGeneral Manager/ Production Manager |
| August 2012 – November 2017General Manager, Silent Rivers Design BuildMay 2010 – August 2012Production Manager, Silent Rivers Design BuildAugust 2005- May 2010Sales and Production Manager, Kaufman ConstructionFebruarty 2003- August 2005Sales and Production Manager, Kinter Construction Services |

# Education

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| Dates attended 1996 – 1997VoTec- Carpentry, Iowa Central Community College2006: Earned CGR (Certified Graduate Remodeler) Certification2006: Earned CAPS (Certified Aging in Place Specialist) Certification2007: Earned COSC (Center on Sustainable Communities) Certification |
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# Skills

# Managed up to $4.2 million in annual remodeling revenue with 17 employees.

# Managed the construction of 4 custom homes ranging from $425K - $750K.

# Increased job profitability 10% over 4 years by working with estimating

# department and decreasing slippage in the field.

# Created "Project Manger System" for 3 Project Mangers to replace existing "Lead Carpenter System" with 5 Lead Carpenters

# Responsible for all hiring & firing of field employees as well as conducted their annual performance reviews.

# Conducted safety meetings each week for field employees holding the total of work comp claims down to 2 minor incedents in 4 years.

# Responsible for all maintanence for all company owned vehicles, trailers, tools & equipment.

# Acquired Sales position in May of 2009 in addition to P.M. responsibilities

# Acquired Handyman Division Manager position in December of 2009 in addition to Sales & P.M. responsibilities.

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# Activities

Outside of work, I spend time with my wife, son and daughter, I enjoy playing in sports leagues, and is working through Farrell’s year-long F.I.T. program. I am also committed to my church in Des Moines.