



December 28, 2017

Dear Sirs and Madams,

I am pleased to write this letter in support of Jarrod Sheets to be recognized as a 2017 recipient of Des Moines's "40 under 40."

Our national organization, the US Business Leadership Network, works closely with many corporate partners to leverage greater disability inclusion in the workplace, supply chain and marketplace. Over the past three years it has been my pleasure to work closely with Jarrod in his role as Supplier Diversity Consultant for Wells Fargo.

Jarrod has taken a leadership role in programs and initiatives of USBLN's Disability Supplier Diversity Program. He ably represents Wells Fargo and interacts with other corporate advocates as he serves on the USBLN's National Certification Committee and Procurement Council. This year, he helped USBLN launch a new initiative to help fuel advocacy for disabled suppliers by underwriting micro grants for seven of USBLN's local affiliates. Jarrod has continued as a champion for our Supplier Business Education Program with scholarships for selected suppliers to attend Tuck at Dartmouth.

What I am most proud of is Jarrod's professionalism and approachability. Over the past three years I have reached out to Jarrod a number of times and asked his advice or for him to provide advice and counsel to our certified suppliers—to answer their general questions about business or how to better navigate the Wells Fargo organization. He is always willing to help when called upon. This level of commitment is invaluable and so much appreciated by our entire organization.

I can think of no one more deserving than Jarrod of the recognition of Des Moines 2017 "40 under 40."

Please feel free to contact me should you have additional questions (713) 304-8950.

Sincerely,

A handwritten signature in black ink, reading "Patricia J. Richards". The signature is written in a cursive, flowing style.

Patricia J. Richards
Vice President, Supply Chain Initiatives