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January 3, 2018

Mr. Jason Swanson  
Director of Operations  
Business Publications Corporation  
The Depot at Fourth  
100 Fourth Street  
Des Moines, IA 50309

Re: Cy Phillips/Forty Under 40

Dear Mr. Swanson and Members of the Forty Under 40 Selection Committee:

Please find this letter as my unconditioned support that Cy Phillips be named a Forty Under 40 recipient in 2018. The *Business Record's* annual list is a prestigious one with many notable alumni, and Cy exhibits many of the same characteristics that have made past recipients so successful.

I was one of the first people that Cy met when he moved to Iowa in the summer of 2002 from a dry county in northeast Arkansas. Our football coaches at Iowa assigned incoming freshman like Cy to live in apartments with upper classman like me during the summer, so the incoming freshman could workout with the team prior to football camp in August. Cy slept on my couch that summer and exhibited the good nature and folksy wisdom that continues to serve him so well today.

A lot has changed in the last 16 years for the quiet freshman from an Arkansas hometown of 63 who slept on my couch, and our community is blessed to have him now call central Iowa home.

His professional accomplishments include founding and serving as CEO for Space Simply, a local real estate brokerage company, and leading the entire Des Moines metro in real estate volume (2,200 agents) multiple times. In 2013, he became the first Des Moines realtor to receive *Realtor Magazine's* national 30 Under 30 Award. In addition, he has created and continues to own and operate other companies – such as Gym Space (a youth sports facility), Storage Space (contractor storage facility), and Space Home Management (owns and manages single family rental properties).

He is just as active on the civic and community side where he is a Tocqueville Society Member for the United Way, member of the YESS board, board member for the Waukee Economic Development Corporation, and past president of the Ambassador's Club (a philanthropic group of 29 young professionals). Recently, his family and mine were part of an effort to raise \$440,754 for the UI Stead Family Children's Hospital.

Cy's professional and philanthropic leadership are an asset for our community and I am confident that you will join me in agreeing he would be an exceptional Forty Under 40 recipient.

Sincerely,

John Mickelson

40 U 40 Class of 2013