CY PHILLIPS

15622 Wilden Dr. Urbandale, IA 50323 (515) 422-4731 phillips.cy@gmail.com

EDUCATION

The University of Iowa - Graduation Date: May 2006

- Bachelor of Arts in Communication Studies
- Certificate of Entrepreneurial Management: John Pappajohn Entrepreneurial Center

WORK EXPERIENCE

Space Simply, LLC

Clive, IA

February 2015 -

Present

- President and Owner
 - o Full service real estate brokerage specializing in residential sales in Central Iowa

Gym Space, LLC

Waukee, IA

March, 2013 - Present

• President and Co-owner of Waukee fitness facility. Offering multiple basketball courts, volleyball courts, baseball hitting tunnels, and other recreational activities for both youth and adults.

Storage Space, LLC

Waukee, IA

September 2016 - Present

• President and Co-owner of Waukee storage facility. Offering multiple options for companies, contractors, and individuals to store large scale business equipment and personal property.

Space Companies, LLC

Waukee, IA

Jan. 2011 - Present

• President and Owner of local property management company specializing in single family rental property management in the Des Moines metro area.

Remax International

Waukee, IA

July 2007 - February 2015

- Independent Real Estate Contractor
 - o 2013 National Association of Realtors 30 Under 30 Class Member
 - o 2008 DMAAR Rookie of the Year
 - o Top 10 Residential Agents in Des Moines 2011, 2012, 2013 (out of 1500 agents)
 - o Top 100 RE/MAX Agents in US, 2012, Top 50 RE/MAX Agents in US 2013
 - National Association of Realtors 30 Under 30 Class of 2011 Finalist

Kum and Go / Krause Gentle

Coralville and Des Moines, IA

June 2003-July 2007

- Solar Transport: Fleet Supervisor
 - Day to day management of 50 HAZMAT drivers in four states and two load planners located in the Des Moines corporate office
- Liberty Bank: Personal Banking Associate
 - Provided knowledgeable and efficient support to clientele and facilitated the growth and diversification of our market.
- Kum and Go
 - o Sales Associate/Floor Manager
 - Worked in excess of 40 hours/week during summer months and winter/spring breaks in addition to a rigorous football training schedule
 - Facilitated the education of numerous new employees, and motivated/mentored an employee with a disability
 - Assisted in placing weekly orders for the #1 store in sales in the Coralville/Iowa City area

Professional designations:

CHMS: Certified Home Marketing Specialist

CRS: Council Residential Specialist

GRI: Graduate Realtor Institute

ABR: Accredited Buyer Representative CREN: Certified Real Estate Negotiator

e-Pro: Certification for Internet Professionalism CDPE: Certified Distressed Property Expert RCC: Residential Construction Certified CNHS: Certified New Home Specialist

ACTIVITIES

- Iowa Football Team: Quarterback, 2002-2006
- Youth Emergency Services and Shelter (YESS) Board Member
- Des Moines Ambassador's Club Past President and current Board Member
- Professionals For Charity Member
- Waukee Leadership Institute Board Member and Alumni
- Waukee Economic Development Corporation Treasurer and Secretary, Board Member
- University of Iowa Alumni Association
- Member of Sacred Heart Catholic Church
- Des Moines Business Group Member
- Exchange Club of Des Moines Member

Charitable Organizations: United Way Tocqueville Society member, Youth Emergency Services and Shelter volunteer, Variety Children's Charity, Child Abuse Prevention Council Dinner, Des Moines Catholic Football League Coach (2005-2007)