

PROFESSIONAL OBJECTIVE

Lead efforts in cultural and economic development for private and public enterprise.

EXPERIENCE

Realtor – September 2014 – Present

Coldwell Banker Mid-American Group, REALTORS

Asset Development Specialist – December 2014 – Present

Evelyn K. Davis Center for Working Families, Des Moines, IA

Develop and organize the Masters Business Boot-camp; Offer Asset-building seminars such as First Time Car and Home Buying workshops; Financial education for families; Resume and job development.

Financial Ed & Leadership Instructor – May 2013 – Present

Des Moines Area Community College, Youth-Build Program, Des Moines, IA

Construction Business Curriculum Instruction of topics seeking to gain valuable information to start, launch, and expand their construction projects; Writing and business math workshops developing professional documents, spreadsheets, and presentations for small business development; Job placement with Des Moines contractors.

Business Advisor – Feb 2013 – March 2014

ISED's Women Business Center, Des Moines, IA

One on one business coaching with entrepreneurs and small business owners from different business backgrounds and nationalities living in Des Moines; Business Curriculum Development and Instruction of courses seeking to gain valuable information to start, launch, and expand entrepreneurs and small businesses.

Musician and Event Coordinator – Oct 2008 – Jan 2013

Toque Music, Des Moines, IA

Scheduling for over 20 musicians, 6 musical groups, and 10 venues; Designing and managing events size 50-200 people; Music and singing performance in different musical groups

Instructor – Oct 2011 – May 2011

Iowa State University, Ames, IA

Managed and instructed Senior class in "Multicultural Education" (CI 406) in the Curriculum & Instruction Department;

Managed and instructed three sections of Freshmen/sophomore class "Intro to Anthropology" (Anth 201) in the Liberal Arts & Science Department

Multicultural Workforce Specialist – Oct 2007 – Oct 2011

Master Builders of Iowa (MBI) - Des Moines Construction Council (DMCC), Des Moines, IA

Designed and managed curriculum and career development articulation with 12 community colleges and 36 High School using national standards benchmarks, industry assessments, and training; Industry representative in DOL, DOE, City Planning, and Energy Efficiency Jobs Forums; Secured and managed DOL Green Training Grants.

ENTREPRENEURSHIP

Owner and Talent Scout – 2013 – Present

Hacha & Machete, Inc. Des Moines, Iowa

Management of soccer team with 22 players; Management of over 7 bands and 45 musicians from Des Moines; Creative solutions to construction companies and LULAC; Band development through the Escuela de Musica Popular de Des Moines; Lead singer and composer of Parranderos Latin Combo (PLC); Creative solutions for Community Foundation, United Way of Central Iowa & DMACC.

Co-owner – 2008 – 2013

Empressa Group Cross – Cultural Small Business Consulting. Des Moines, Iowa

Assisted first generation immigrant women start-ups as well as follow up consulting, companies HR departments implementing training programs in Spanish, represented Latin-music musicians and painters and sculptors.

EDUCATION

▪ M.S. International Development Studies

Emphasis in Construction Engineering & Management, Statistics, and Community & Regional Planning

Iowa State University - Summer 2007

▪ **B.S. Economics**

Iowa State University - Summer 2005

▪ **Accreditations**

- Fall 2014, Realtor, Licensed in the State of Iowa with Coldwell Banker Mid-American Group, REALTORS
- Spring 2010, EPA's Lead Safe Renovator Trainer, Certified through the State of Iowa
- Spring 2009, Administrator, National Center for Construction Education and Research (NCCER)
- Spring 2009, Master Trainer, National Center for Construction Education and Research (NCCER)
- Fall 2008, 30-hour OSHA Training Card

LANGUAGES

- Spanish – native fluent
- English – fluent

COMPUTER SKILLS

- On-Screen Takeoff, professional estimating and construction management software
- SPSS, statistical software
- Ggobi, data mining software
- JMP, statistical software

HONORS & AWARDS

- Iowa Arts Council & National Endowment of the Arts artist Sponsorship, 2013-2014
- AGC National Diversity Award to Master Builders of IA for Multicultural Curriculum Program, San Diego, CA, February 2009
- Iowa State University, International Diversity Scholarship, Fall 2002-August 2005
- North Iowa Area Community College, Athletic Soccer Scholarship, Fall 2001- Spring 2002
- The National Dean's List, Academic mention, Fall 2001- Spring 2002

VOLUNTARY WORK

- United Futbol Academy Board, Des Moines, 2018 – Present
- Fundraiser Committee Member, DREAM Iowa, 2016 – Present

Past

- Leadership Advisory Committee, Latino Forum, Des Moines, IA – 2012-13
- Des Moines Social Club, Board of Director, Des Moines, IA – 2010-2011
- Metro Arts Alliance, Education Committee, Des Moines, IA – 2010-2011
- State Energy Sector Partnership, Iowa Office of Energy Independence, Iowa Workforce Development – 2009-11
- Iowa Latino Heritage Festival, Latino Resources – 2009-2011
- ACE Mentor Program, Funds and Scholarship Committee, Des Moines, IA – 2009-11
- STEM Equity Pipeline Project, National Alliance for Partnerships in Equity Education Foundation (National Science Foundation funded project), Des Moines, IA – 2009-12
- Central Iowa Works, Construction Sector Board, Greater Des Moines Partnership – 2007-12
- Finance Administration Commission, St. Thomas Church Ames, IA – 2003-2005