

# JOSEPH D. MURPHY

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## EMPLOYMENT

<b>Greater Des Moines Partnership</b> <b>Senior Vice President of Government Relations and Public Policy</b> <ul style="list-style-type: none"><li>• Serve as the Partnership's principal lobbyist at the state and federal level</li><li>• Develop and lead all aspects of governmental affairs strategy and public policy development</li><li>• Advise Partnership leadership on legislative and political strategy</li><li>• Oversee annual Washington, DC fly-in trip; second largest Chamber of Commerce DC fly-in in the nation</li></ul>	<b>Sept 2016 – Present</b> <b>Des Moines, IA</b>
<b>Iowa State University</b> <b>Assistant Vice President for Government Relations</b> <ul style="list-style-type: none"><li>• Promoted in May of 2016 to lead all of Iowa State University's (ISU) government relations activities</li><li>• Managed the tracking of federal legislative policy, appropriations, and other federal components impacting ISU</li><li>• Retained role as ISU's State Relations Officer serving as the primary public affairs and legislative contact to the Iowa General Assembly and executive branch</li></ul>	<b>May 2016 – Sept 2016</b> <b>Ames, IA</b>
<b>Iowa State University</b> <b>State Relations Officer for Iowa State University</b> <ul style="list-style-type: none"><li>• Led legislative efforts resulting in an 8.75% cumulative increase to ISU's general fund over four sessions</li><li>• Managed efforts in securing \$102 million in state appropriations for top priority campus infrastructure projects</li><li>• Achieved one-time \$7.5 million state appropriation for the ISU Bioeconomy Initiative</li><li>• Lead lobbyist for the BOR on the biochemical tax credit bill signed into law in 2016</li></ul>	<b>Nov 2012 – Sept 2016</b> <b>Ames, IA</b>
<b>Summit Agricultural Group</b> <b>Director of Public Affairs</b> <ul style="list-style-type: none"><li>• Served as the company's chief spokesperson for the media and the Iowa General Assembly</li><li>• Led efforts in pitching news stories and editorial board appearances on topics of interest to the company</li><li>• Provided strategic counsel to the CEO regarding political matters, public relations, and strategic communications</li></ul>	<b>Sept 2011 – Nov 2012</b> <b>Ames, IA</b>
<b>University of Northern Iowa</b> <b>State Relations Officer for the University of Northern Iowa</b> <ul style="list-style-type: none"><li>• Directed legislative efforts establishing the statewide Research and Development School</li><li>• Increased state appropriations to entrepreneurial programs by 13%</li></ul>	<b>Oct 2008 – Sept 2011</b> <b>Des Moines, IA</b>
<b>Board of Regents, State of Iowa</b> <b>Student Relations Officer</b> <ul style="list-style-type: none"><li>• Served as the liaison between the BOR and student government organizations</li></ul>	<b>Nov 2006 – Oct 2008</b> <b>Des Moines, IA</b>
<b>Republican Party of Iowa</b> <b>Campaign Manager</b> <ul style="list-style-type: none"><li>• Managed the day-to-day activities of the campaign and served as treasurer in former Senate District 9</li></ul>	<b>June 2006 – Nov 2006</b> <b>Parkersburg, IA</b>

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## EDUCATION

<b>University of Northern Iowa</b> <ul style="list-style-type: none"><li>• B.A. in Economics; Minor in Politics and Law</li><li>• Student Body President 2005 – 06</li></ul>	<b>Cedar Falls, IA</b> <b>May 2006</b>
<b>Drake University</b> <ul style="list-style-type: none"><li>• Master of Public Administration; Public Policy emphasis</li><li>• Pi Alpha Alpha honor society, 4.0 GPA</li></ul>	<b>Des Moines, IA</b> <b>May 2013</b>