January 4, 2018

Mr. Jason Swanson Business Publications Corporation 100 4th St. Des Moines, IA 50309

Dear Forty Under 40 Selection Committee:

I write in support of Joe Murphy's nomination for the Des Moines Business Record's "Forth Under 40" class of 2017.

I have known Joe for many years both personally and professionally. Joe was originally from the east coast before his family moved to Iowa when he was in elementary school. He finished high school and college in Iowa and when his family moved back to the east coast, decided to make Iowa his home instead of moving.

Joe gives back to his community in many ways and is involved with several boards. One specific example that I want to highlight is his service to United Way. He is a member of the United Way of Central Iowa Policy committee of which I chair. He actively pursued this position in order to use his skill sets in government relations to benefit those who typically do not have a voice in the policy process. He makes key connections to community leaders and government officials to advocate for funds and programs that improves the lives of disadvantaged Iowans.

Historically through his government affairs work and now with his role at the Greater Des Moines Partnership, Joe goes beyond his normal scope of work to creatively work with state policy makers to develop policy that makes Iowa a better place to live, work and raise a family. In a time where politics has become discourteous, Joe approaches his job with civility and bipartisanship providing the example we should all follow. He is a hard worker, loyal and wise beyond his years. He has become a strong young professional leader in our community and State.

Of the younger individuals I interact with both personally and professionally, Joe is a high caliber role model for his generation. There are many reasons I am supporting his nomination and the above are just a few. It is my pleasure to recommend Joe Murphy for the Des Moines Business Record's "Forty Under 40" Class of 2017.

Sincerely,

Georgia G. Van Gundy

Executive Director, Iowa Business Council