



**GREATER DES MOINES
PARTNERSHIP**

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Mr. Jason Swanson
Business Publications Corporation
100 4th St.
Des Moines, IA 50309

Dear Forty Under 40 Selection Committee:

I write to you to give my strong support for Joe Murphy to be chosen as a *Business Record* Forty Under 40 honoree.

Joe has made an impact in advancing our region's legislative priorities with the Iowa General Assembly and Iowa's federally elected officials. He works tirelessly to build relationships with the many stakeholders that The Partnership works with to advocate with one regional voice. Joe works closely with The Partnership's Government Policy Council to shape our State Legislative Agenda and Federal Policy Agenda, which are key tools in our region's ability to collaborate with our elected representatives. Thanks in large part to Joe's efforts, The Partnership's public policy work affected a number of legislative decisions last year that were positive for the region. He helped lead more than 200 DSM business and community leaders on a successful advocacy trip to Washington, D.C. In his first year-plus at The Partnership, Joe has also led the production of a series of successful candidate forums for Iowa congressional candidates who were up for re-election as well as a series of public policy issue forums. Joe has positioned The Partnership and the region to be successful.

Joe is heavily involved in the community. He is currently the Vice Chair of the Board of Trustees for the West Des Moines Public Library, and is on the Board of Directors for the University of Northern Iowa Alumni Association. He is a Public Policy Cabinet member of the United Way of Central Iowa and on the Mr. Blank Day Fundraising Committee for Blank Children's Hospital. He also serves with the Association of Chamber of Commerce Executives, the Midwest Regional Rail Planning Study Stakeholders Group for the Federal Rail Administration, the U.S. Chamber of Commerce and the Iowa Chamber Alliance.

Joe is a strong and practical advocate for the issues and organizations he represents, and he does so with a spirit of civility. He is honest, hard-working, strategic and action-oriented. He understands the big picture.

Joe would be a great addition to the 2018 Forty Under 40 class. I strongly urge you to consider recognizing Joe for his commitment to serving Greater Des Moines.

Sincerely,

Jay Byers
CEO