

SHINDLER, ANDERSON, GOPLERUD & WEESE P.C.

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January 5, 2018

Business Record Forty Under 40 The Depo at Fourth 100 4th Street Des Moines, Iowa 50309

Re: Katie L. Gallo, Nominee

To Whom It May Concern:

I submit this letter to you in support of nominee, Katie L. Gallo, for your Business Record Forty Under 40. Mrs. Gallo is a super-star associate at our law firm on the track to partnership. Almost since the day she was hired, it was obvious she was something special. Mrs. Gallo exemplifies professionalism, compassion, and a great sense of humor in a law practice that is not always conducive to those traits.

Mrs. Gallo practices primarily in family law. That includes divorce, custody, and all of the messy aspects associated therewith. To survive in this business, an attorney must not only work hard and know the law, but they must also have an inner drive to keep battling every day and a moral compass to make sure that battle is fair.

Further, Mrs. Gallo has grown her business rapidly. She has done so without being a product of a family business, family name in Des Moines, or the head-starts that many individuals nominated for this recognition have received. She has accomplished what she has accomplished through her own efforts and hard work. In addition to her law practice, Mrs. Gallo finds time to volunteer for various community organizations and spend time with her husband, Greg, and their three (3) year old son, Jackson.

Steven H. Shindler Frederick B. Anderson J. Barton Goplerud Ryan E. Weese Andrew B. Howie Peter J. Rolwes Tara L. Hofbauer Katie L. Gallo Brian O. Marty Brandon B. Bohlman James R. Hinchliff Michael P. Mallaney Senior Counsel Roger J. Hudson, Sr. (1943-2016)



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In addition to Mrs. Gallo's professional achievements, her personal and family accomplishments shine even brighter. Mrs. Gallo had a life threatening event occur regarding her health in June of this year. The resulting incapacitation and road to recovery showed her true spirit as a mother, wife, friend and professional. When many could have simply thrown in the towel, Mrs. Gallo fought even harder. With the help of her family, friends and husband, she never lost sight of getting back to 100%. And, she did just that and did so with a positive attitude and modesty that was something to behold. She kept her personal life intact and even strengthened her relationships with her family and friends as a result despite the difficult and frustrating road to recovery. She is a dear friend to me and my family as well as a professional colleague.

I can assure you that Ms. Gallo would be extremely humbled, proud, and *deserving* of the acknowledgment of being Des Moines' Top Forty Under 40. Quite simply, I cannot say enough about her as a person and her accomplishments in a simple recommendation letter. I hope that you give her nomination the serious consideration it demands.

If you would like to discuss Mrs. Gallo's nomination or any of the contents of this letter further, please do not hesitate to contact me.

Best wishes,

Ryan E. Weese For the Firm

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