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Top Skills

Marketing
Strategy
Strategic Partnerships

Benjamin Rempe

Chief Operating Officer at LenderClose
West Des Moines, Iowa

Summary

Digital Lending Technology

Experience

LenderClose
Chief Operating Officer
February 2018 - Present
Des Moines, Iowa Area

LenderClose creates technology for lenders to close loans faster. Digital lending is the future, the future is now.

TMG Financial Services
Vice President of Business Development
April 2012 - February 2018 (5 years 11 months)
Des Moines, Iowa Area

Build and maintain relationships with strategic partners.
Develop funding strategies to facilitate collective growth.
Manage the Collateralized Advance Program (CAP) and CU Structured Finance.

Community Business Lenders
Director of Business Development
August 2010 - April 2012 (1 year 9 months)
Developed commercial loan opportunities.
Sold loan participations to financial institutions across the Midwest.
Trained front-line employees the basics of Member Business Lending.

Regions Bank
Branch Manager
June 2009 - July 2010 (1 year 2 months)
Strategized with team members to increase key sales results over 100%
Championed change through major business reorganization which included the merger of two branches

Analyzed Region's strategic position in the Des Moines market demonstrating opportunities to create shareholder value

HSBC

Branch Manager - HFC/Beneficial

February 2003 - April 2009 (6 years 3 months)

Developed sales and marketing plans which lead to \$32,000,000 in new receivables

Led sales team to 124% of growth goal and 2200 mortgage and consumer loans

Appointed to the Learning Council, a premier assignment, which introduced a standardized national sales strategy to 1500 branches across the footprint

Successfully hired and retained a top sales staff resulting in no unexpected, unfilled vacancies

Education

University of Iowa - Henry B. Tippie College of Business

MBA · (2009 - 2011)

University of Nebraska at Omaha

B.A., Marketing - Banking - Finance · (2000 - 2002)

Hutchinson Community College

A.A., Business Administration · (1998 - 2000)