

TIM BRATVOLD



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Director of Business Development

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515.339.7955

Joined Estes 2012

RESPONSIBILITIES

- Identify and pursue potential opportunities in Central Iowa by understanding what is important to the client and aligning our approach to provide the client with a great experience.
- Collaborate closely with internal and external teammates to serve as an advocate for existing and prospective clients from concept to completion.
- Establish strong associations and relationships with business professionals and organizations throughout Central Iowa to demonstrate Estes' advocacy for our communities.

COMMUNITY SERVICE

- Chair - Wellmark YMCA Annual Campaign
- Advisory Board - Wellmark YMCA
- Advisory Board - Big Brothers Big Sisters
- Co-Chair - Davenport YMCA Annual Campaign
- Waukee Chamber – Economic Development Committee
- Big - Big Brothers Big Sisters
- Quad City Leadership Academy

CAREER HIGHLIGHTS

- Led a successful Annual Campaign for the Wellmark YMCA to reach our \$143,000 goal.
- Collaborated with teammates to successfully launch and grow Estes Construction's Central Iowa office.
- Built and continue to grow our network with several Centers of Influence throughout Central Iowa.

EDUCATION

Bachelor of Science in Construction Management

Minor in General Business Concepts

University of Northern Iowa

Cedar Falls, Iowa

Dale Carnegie Leadership Training