

Derek J. Nelson
6816 NW 93rd St.
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EXPERIENCE

KUM & GO, WEST DES MOINES, IOWA

Manager of Sustainability – Store Development Department *May 2016 – Current*

- Established and developed one of the largest formalized national food rescue programs in the convenience store industry. Reducing waste by nearly 20% at each of the 230 c-store locations by collaborating with multiple community partners and non-profit agencies. Reducing company's overall tax liability by more than \$33.3 million over the next seven years.
- Leading electric vehicle (EV) strategy/integration to grow alternative/renewable fuels position. Awarded \$1.76 million in grants to design, construct & operate fast-charging EV stations
- Added more than \$268,000 in additional savings through energy efficiency projects, energy audits, one-time grants, incentives and rebates received

DUPONT PIONEER, JOHNSTON, IOWA

Innovation Center Manager – Public Affairs/Stakeholder Outreach *January 2016 – April 2016*

- Implemented strategies to preserve and enhance the brand and reputation of DuPont Pioneer
- Managed Johnston Innovation Center space, content and key messages for collaboration to deliver new potential revenue streams for the business and external stakeholder experience

Sustainability Manager – Corporate Services/Sustainable Ag. Systems *Sept. 2012 – January 2016*

- Guided teams, departments and committees to make Pioneer's operations more environmentally-friendly. Resulted in more than \$1.5 million in economic incentives and \$13.8 million in savings over the projected project life-cycles
- Managed sustainability program w/capital budget of \$1 million +, operating budget of \$100K +
- Provided strategic leadership to help achieve DuPont's 2015 & 2020 sustainability goals
- Educated, motivated and changed global employees' behaviors to include sustainable practices

Sustainability Coordinator – Corporate Services Department *June 2010 – September 2012*

- Managed sustainability program with an annual capital/operating budget of \$500,000 +
- Ran analyses including: cost/benefit analysis, project life-cycles, carbon footprint assessments

Senior Supply Characterization Analyst – Soybean/Wheat Supply *October 2008 – June 2010*

- Managed quality supply and customer concerns of late maturity group 3's for soybean varieties
- Completed monthly reconciliation statements for soybean and wheat supply for finance

EMERSON PROCESS MANAGEMENT/FISHER CONTROLS, MARSHALLTOWN, IOWA

Project Administrator – Project Management Department *October 2007 – October 2008*

- Executed various project deliverables across worldwide sites (project total > \$18 Million)
- Directed project personnel while ensuring quality assurance per contractual obligations

Compliance Specialist – Compliance & Logistics Department *May 2006 - October 2007*

- Developed process for verifying/classifying over 900,000 parts and assemblies according to the U.S. Harmonized Tariff System; developed metrics for auditing imports and completed audits
- Trained more than 1,200 employees on company C-TPAT import program

DUPONT PIONEER, JOHNSTON, IOWA *September 2005 - May 2006,*

International Documentation Intern – Supply & Logistics Dept. *September 2003 - July 2004*

- Prepared U.S. Customs documentation for international air and ocean shipments for more than 30 countries while facilitating overseas contact with appropriate consignees
- Organized and maintained client records for nearly 70 countries with which Pioneer operates

VERMEER MANUFACTURING COMPANY, PELLA, IOWA *May 2005 - August 2005*

Import/Export Compliance Intern – International Compliance Department

- Audited country of origin and proper marking and labeling techniques for importation to the U.S.
- Qualified and verified products for NAFTA certifications for two countries outside the U.S.

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EDUCATION

UNIVERSITY OF IOWA, IOWA CITY, IOWA

July 2010 – Masters of Business Administration (MBA) - Marketing Concentration
3.42 Cumulative GPA

DRAKE UNIVERSITY, DES MOINES, IOWA

UNIVERSITY OF GRANADA, GRANADA, SPAIN - Study Abroad - Fall 2004
May 2006 – International Business & Business Management (BSBA)
3.44 Cumulative GPA

PROFESSIONAL CREDENTIALS

LEED® Green Associate – U.S. Green Building Council (September 2011-September 2019)

SPECIALIZED SKILLS

Technology

- Proficient skills in Microsoft Office applications

Language

- Proficient in Spanish (speaking and writing)

LEADERSHIP & HONORS

Iowa Community

- 2018 Iowa Hunger Summit – World Food Prize – Panel Speaker (October 2018)
- 2018 Iowa Environmental Council Annual Conference – Panel Speaker (September 2018)
- Eat Greater Des Moines Board of Directors (November 2017 – Current)
- USGBC Iowa Chapter – Market Leadership Advisory Board Member (January 2017 – Current)
- Greater Des Moines Leadership Institute (GDMLI) graduate (2013)
- Urban Ambassadors Board – Vice President & Board Member (January 2012 – July 2013)
- Urban Ambassadors Board of Directors – Board Member (August 2010 – December 2011)
- Kingdom Cares Int'l Foundation, Secretary & Board Member (January 2011 – December 2011)

Kum & Go

- United Way Planning Committee (May 2017 – Current)
- Kum & Go Grant Committee (January 2017 – December 2017)

DuPont Pioneer

- 2015 DuPont Engineering Excellence Award – Honorable Mention
- 2014 Governor's Iowa Environmental Excellence Award Winner (Overall & Energy Efficiency)
- Core Values Advancement Team Co-Lead (July 2010 – January 2013)
- Core Values Advancement Team (July 2010 – January 2016)
- United Way Planning Committee for DuPont Pioneer (July 2010 – January 2016)
- Pioneer Latin Network (PLN) Steering Team Committee Member (March 2011 – January 2013)

Drake University

- Central Iowa Advisory Committee Member (March 2011 – May 2013)

Other Honors

- Performed as the top intern of more than 30 interns at Vermeer Manufacturing (Summer 2005)
 - Received a substantial tuition scholarship due to performance and accomplishments

REFERENCES

Available upon request