

2 January 2019

Business Record 40 Under 40 The Depot at 4th 100 4th Street Des Moines, Iowa 50309

Dear Selection Committee,

I am writing in support of the nomination to your program of Jon Phillips, Senior Lead Auditor at Wells Fargo, in West Des Moines. I recommend that Jon be considered for the 20th edition of the Business Record's 40 Under 40 Awards program, based on the strength of his emerging career and civic record.

Following his graduation from Iowa State, Jon has quickly and thoroughly built a case for himself as a tremendous contributor to the fabric of our community. It has been my pleasure to watch him grow personally and professionally.

Jon and I are both active in Variety, the Children's Charity. Jon just completed his term as the President of Young Variety, where he was instrumental in creating and leading events and activities attracting young professional people to the Variety cause and raising much needed donations. Jon is fearless in working with civic leaders much senior to him, bringing a quiet dignity and respectful presence that is welcomed in any room. He does a tremendous job marshalling the resources of his peers and is a true leader within his circle of professional associates. It has been my pleasure for lowa Career Connection to be a key sponsor of the Young Variety Sweethearts Charity Date Auction each February, since Jon got it started; it's an easy "Yes, I will!"

On a personal note, Jon has grown tremendously in the past few years that I have become friends with him and been pleased to be an informal mentor. He has grown in his career at Wells Fargo, has become an active member of the Scottish Rite civic organization in downtown Des Moines and is establishing deep roots in our community. I find him to be unceasingly polite, energetic, optimistic and a general pleasure to be with.

I believe that Jon truly exemplifies the values of the 40 under 40 program, with its emphasis on career achievement, coupled with involvement in community. Jon is clearly an emerging leader in Greater Des Moines and I look forward to seeing how he continues to help build our community in the years ahead.

Best,

Tom Cox

Managing Partner

Iowa Career Connection