



January 11, 2019

Jason Swanson
Forty Under 40 Nominating Committee
100 Forth Street
Des Moines, Iowa 50309



RE: Forty Under 40 Award Nomination – Matt Van Loon

Dear Jason and the Selection Committee:

As a former Forty Under 40 class member and President of the Midwest Region for Ryan Companies US, Inc., I am pleased to support the nomination of Matt Van Loon for the Business Record's 2019 Forty under 40 Award.

I have known Matt personally and professionally for nearly 15 years. During this time, Matt has demonstrated true commitment to his family, friends, profession and community. He works tirelessly to exceed expectations in every aspect of his life. He understands that relationships are the key to finding solutions that are good for his customers and the communities they serve. Matt does everything with absolute commitment and capability. Des Moines is lucky to have him!

Matt's drive, passion and leadership skills are evidenced by his personal success and the success of Ryan Companies. Matt has helped lead and grow the Des Moines office into one of the premier commercial real estate solutions provider in the Midwest region. He has led many of our firm's signature projects including the recently completed Krause Gateway Center, Pioneer Hi-Bred International, The Iowa Clinic and Whiteline Lofts just to name a few. Matt is the consummate professional and understands what it takes to be a leader.

In addition to Matt's professional success, I have personally witnessed and have been impacted by his commitment to our community. Matt has been instrumental in the success of a number of civic organizations, including Rebuilding Together, as a volunteer and past Board Member, Johnston Economic Development Corporation, Iowa State University Construction Engineering Industry Advisory Council, and the Des Moines Water Works Park Foundation. Matt brings incredible energy to the table, leading by example, and inspiring those around him. In spite of his busy schedule, Matt is relentless in making Des Moines a better place and always finds time to support local organizations and projects. For this, Matt is highly respected by his clients, city leaders, friends and colleagues.

As a past honoree, I'm extremely proud to recommend Matt for this great honor.

Respectfully,

A handwritten signature in blue ink, appearing to read "Brad Schoenfelder".

Brad Schoenfelder
President, Midwest Region
Ryan Companies US, Inc.

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